

Highlights of Consolidated Results for the Nine Months and the Third Quarter of Fiscal Year ending March 31, 2019

Millions of yen (except for per share amounts)

	(
		months ended cember 31, 2017		months ended cember 31,	Change	_	
Revenue	Υ	534,162	Υ	521,817	-2.3	%	
Business segment profit		61,527		60,415	-1.8	%	
Operating profit		53,106		61,672	16.1	%	
Profit before income taxes		53,723		62,032	15.5	%	
Profit for the period		39,184		46,760	19.3	%	
Profit for the period attributable to owners of the parent company		38,838		46,508	19.7	%	
Comprehensive income for the period		65,779		32,522	-50.6	%	
Basic earnings per share for the period (yen)		149.57		179.08			
Diluted earnings per share for the period (yen)		149.14		178.53			

(Note) Business segment profit is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue.

	N	As of March 31, 2018		As of December 31, 2018
Total assets	Y	708,278	```	r 693,008
Total equity		412,494		428,880
Equity attributable to owners of the parent company		395,514		412,068
Equity attributable to owners of the parent company ratio		55.8	%	59.5 %
Equity attributable to owners of the parent company per share (yen)		1,523.09		1,586.53

Highlights of Consolidated Forecast for Fiscal Year ending March 31, 2019

Millions of yen

(except for per share amounts)

		ar ended larch 31, 2018	Ye	Forecast] ear ending March 31, 2019	Change	
Revenue	Y	712,997	Υ	690,000	-3.2 %	
Business segment profit		77,229		69,000	-10.7 %	
Operating profit		68,672		70,000	1.9 %	
Profit before income taxes		69,669		70,000	0.5 %	
Profit for the period		50,472		52,500	4.0 %	
Profit for the period attributable to owners of the parent company		50,020		52,000	4.0 %	
Basic earnings per share for the period (yen)		192.63		200.25		
Dividends per common share (yen)		54.00		60.00		

- (Note 1) No change has been made to forecasted operating results from the most recent announcement.
- (Note 2) No change has been made to forecasted dividends per common share from the most recent announcement.
- (Note 3) Business segment profit is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue.

Notes:

- 1) The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS).
- Amounts less than 1 million yen have been rounded down.
- 3) Yen amounts for the nine months ended December 31, 2018 have been translated into U.S. dollars for convenience only, at a uniform rate of US\$1=111.00 yen, in the accompanying consolidated financial statements.
- 4) Operating results for the nine months ended December 31, 2018 are based on the following currency exchange rates: Actual average rates for the nine months ended December 31, 2018: US\$=110.82 yen, EURO=129.38 yen Forecasts for the year ending March 31, 2019 are based on the following currency exchange rates:
- Assumed average rates for the year ending March 31, 2019: US\$=109.16 yen, EURO=129.33 yen
- Number of weighted average shares: 259,673 thousands during the nine months ended December 31, 2017, 259,712 thousands during the nine months ended December 31, 2018
 6) Changes in Accounting Policies: The Brother Group adopted IFRS 15 "Revenue from Contracts with Customers" as of April 1, 2018.

 The Group applied this standard in compliance with the transition provisions, thereby recognizing the cumulative effects of adoption of this standard as an adjustment to the opening balance of retained earnings as at the beginning of the current fiscal year.

The above-mentioned forecasts are the results of estimations based on outlook for economic environment and predictions at the time of this announcement. The actual results of business performance may sometimes differ from these forecasts due to various factors.

Consolidated Statement of Financial Position

	Million	Thousands of U.S. dollars	
	As of March 31, 2018	As of December 31, 2018	As of December 31, 2018
Assets			
Current assets			
Cash and cash equivalents	Y 121,384	Y 110,680	\$ 997,117
Trade and other receivables	104,624	106,616	960,505
Other financial assets	9,272	6,901	62,171
Inventories	116,967	131,196	1,181,946
Other current assets	14,211	14,116	127,171
Subtotal	366,459	369,512	3,328,937
Non-current assets classified as held for sale	174	155	1,396
Total current assets	366,633	369,667	3,330,333
Non-current assets			
Property, plant and equipment	120,320	115,284	1,038,595
Investment property	6,465	6,384	57,514
Goodwill and intangible assets	153,913	143,719	1,294,766
Investments accounted for using	1,498	1,512	13,622
the equity method	20 604	20 560	202 414
Other financial assets	38,681	32,569	293,414
Deferred tax assets	13,489	16,398	147,730
Other non-current assets Total non-current assets	7,275 341,644	7,471 323,340	2,912,973
Total assets	Y 708,278	Y 693,008	\$ 6,243,315
Total assets	1 700,270	1 033,000	ψ 0,243,313
Equity and liabilities			
Liabilities			
Current liabilities	V 00.400	V 04.000	ф 540.045
Trade and other payables	Y 68,189	Y 61,033	\$ 549,847
Bonds and borrowings	21,894	19,713	177,595
Other financial liabilities	3,328	2,456	22,126
Income taxes payable	6,099	8,513	76,694
Provisions Contract liabilities	4,823	4,077	36,730
Other current liabilities	52,676	4,918	44,306
Subtotal	157,012	46,220 146,933	416,396 1,323,721
Liabilities directly associated with assets classified	27	140,933	1,323,721
as held for sale			
Total current liabilities	157,039	146,933	1,323,721
Non-current liabilities			
Bonds and borrowings	94,552	77,443	697,685
Other financial liabilities	12,040	9,620	86,667
Retirement benefits liabilities	17,610	17,367	156,459
Provisions	3,141	3,301	29,739
Deferred tax liabilities	8,257	6,681	60,189
Contract liabilities	=	809	7,288
Other non-current liabilities	3,143	1,970	17,748
Total non-current liabilities	138,743	117,195	1,055,811
Total liabilities	295,783	264,128	2,379,532
Equity			
Capital stock	19,209	19,209	173,054
Capital surplus	17,517	17,606	158,613
Retained earnings	427,842	454,981	4,098,928
Treasury stock	(2,800)	(2,733)	(24,622)
Other components of equity	(66,255)	(76,996)	(693,658)
Equity attributable to owners of the parent company	395,514	412,068	3,712,324
Non-controlling interests	16,980	16,811	151,450
Total equity	412,494	428,880	3,863,784

Consolidated Statement of Income

	Mill	Thousands of U.S. dollars	
	Nine months ended December 31, 2017	Nine months ended December 31, 2018	Nine months ended December 31, 2018
Revenue	Y 534,162	Y 521,817	\$ 4,701,054
Cost of sales	(308,402)	(299,308)	(2,696,468)
Gross profit	225,759	222,508	2,004,577
Selling, general and administrative expenses	(164,232)	(162,092)	(1,460,288)
Other income	1,550	3,712	33,441
Other expenses	(9,970)	(2,456)	(22,126)
Operating profit	53,106	61,672	555,604
Finance income	2,185	3,568	32,144
Finance expenses	(1,625)	(3,297)	(29,703)
Share of profit/(loss) of investments accounted for using the equity method	56	89	802
Profit before income taxes	53,723	62,032	558,847
Income tax expenses	(14,538)	(15,272)	(137,586)
Profit for the period	39,184	46,760	421,261
Profit for the period attributable to:			
Owners of the parent company	38,838	46,508	418,991
Non-controlling interests	345	251_	2,261
Profit for the period	Y 39,184	<u>Y 46,760</u>	\$ 421,261
Earnings per share:	Yen	Yen	U.S. dollars
Basic earnings per share	Y 149.57	Y 179.08	\$ 1.61
Diluted earnings per share	149.14	178.53	1.61

Consolidated Statement of Income

	Three months ended December 31, 2017 Y 187,761	Three months ended December 31, 2018	Three months ended December 31,
D	•		2018
Revenue		Y 178,127	\$ 1,604,748
Cost of sales	(108,649)	(100,547)	(905,829)
Gross profit	79,112	77,579	698,910
Selling, general and administrative expenses	(56,700)	(55,526)	(500,234)
Other income	450	1,837	16,550
Other expenses	(1,066)	(249)	(2,243)
Operating profit	21,795	23,640	212,973
Finance income	782	1,376	12,396
Finance expenses	(490)	(1,436)	(12,937)
Share of profit/(loss) of investments accounted for using the equity method	46	46	414
Profit before income taxes	22,134	23,627	212,856
Income tax expenses	(5,918)	(5,560)	(50,090)
Profit for the period	16,216	18,066	162,757
Profit for the period attributable to:			
Owners of the parent company	16,156	17,954	161,748
Non-controlling interests	60	112	1,009
Profit for the period	Y 16,216	Y 18,066	\$ 162,757
Earnings per share:	Yen	Yen	U.S. dollars
Basic earnings per share	Y 62.22	Y 69.13	\$ 0.62
Diluted earnings per share	62.04	68.90	0.62

Consolidated Statement of Comprehensive Income

		Million	ns of yen			nds of U.S.
	Decer	nths ended nber 31,	Dece	onths ended mber 31, 2018	Decei	onths ended mber 31,
Profit for the period	Υ	39,184	Υ	46,760	\$	421,261
Other comprehensive income, net of income tax Items that will not be reclassified subsequently to profit or loss						
Gains/(Losses) on investments in equity instruments designated as FVTOCI		2,829		(3,483)		(31,378)
Total of items that will not be reclassified subsequently to profit or loss		2,829		(3,483)		(31,378)
Items that may be reclassified subsequently to profit or loss						
Cash flow hedges		120		-		-
Exchange differences on translating foreign operations		23,644		(10,754)		(96,883)
Total of items that may be reclassified subsequently to profit or loss		23,765		(10,754)		(96,883)
Other comprehensive income for the period, net of income tax		20.504		(4.4.007)		(129.2(1)
Comprehensive income for the period		26,594 65,779		(14,237) 32,522		(128,261) 292,991
Comprehensive income for the period attributable to:						
Owners of the parent company		65,316		32,422		292,090
Non-controlling interests		463		100		901
Comprehensive income for the period	Y	65,779	Y	32,522	\$	292,991

Consolidated Statement of Comprehensive Income

		Millio		nds of U.S. ollars		
	Decer	onths ended mber 31,	Dece	onths ended mber 31,	Three months ended December 31, 2018	
Profit for the period	Υ	16,216	Υ	18,066	\$	162,757
Other comprehensive income, net of income tax Items that will not be reclassified subsequently to profit or loss						
Gains/(Losses) on investments in equity instruments designated as FVTOCI		1,260		(3,078)		(27,730)
Total of items that will not be reclassified subsequently to profit or loss		1,260		(3,078)		(27,730)
Items that may be reclassified subsequently to profit or loss						
Cash flow hedges		(28)		-		-
Exchange differences on translating foreign operations		2,701		(15,838)		(142,685)
Total of items that may be reclassified subsequently to profit or loss		2,673		(15,838)		(142,685)
Other comprehensive income for the period, net of income tax		3,934		(18,917)		(170,423)
Comprehensive income for the period		20,150		(850)		(7,658)
Comprehensive income for the period attributable to:						
Owners of the parent company		20,067		(782)		(7,045)
Non-controlling interests		83		(68)		(613)
Comprehensive income for the period	Υ	20,150	Υ	(850)	\$	(7,658)

Consolidated Statement of Changes in Equity

Reclassification to retained earnings

Total transactions with owners

Balance as of December 31, 2018

Millions of	of yen
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Millions of yen

3,345

3,345

3,345

3,345

(76,996)

(15,474)

412,068

(15,743)

428,880

(269)

16,811

Nine months ended December 31, 2017						Millions of yen					
		Equity attributable to owners of the parent company Other components of equity									
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Exchange differences on translating foreign operations	Cash flow hedges	Gains/(Losses) on investments in equity instruments designated as FVTOCI	Total	Total	Non- controlling interests	Total equity
Balance as of April 1, 2017	19,209	17,455	407,843	(24,230)	(75,055)	(161)	-	(75,216)	345,061	16,647	361,709
Profit for the period	-	-	38,838	-	-	-	-	-	38,838	345	39,184
Other comprehensive income	-	-	-	-	23,629	120	2,727	26,477	26,477	117	26,594
Total comprehensive income for the period	-	-	38,838	-	23,629	120	2,727	26,477	65,316	463	65,779
Acquisition of treasury stock	-	-	-	(10)	-	-	-	-	(10)	-	(10)
Disposal of treasury stock	-	(36)	(11)	47	-	-	-	-	0	-	0
Cancellation of treasury stock	-	(21)	(21,369)	21,391	-	-	-	-	-	-	-
Dividends paid	-	-	(12,480)	-	-	-	-	-	(12,480)	(246)	(12,726)
Change due to stock swap	-	(2)		6	-	-	-	-	3	(3)	
Reclassification to retained earnings		-	2,727	-	-	-	(2,727)	(2,727)	-	-	-
Total transactions with owners	-	(59)	(31,134)	21,434	-		(2,727)	(2,727)	(12,487)	(249)	(12,736)
Balance as of December 31, 2017	19,209	17,395	415,547	(2,795)	(51,425)	(40)	-	(51,466)	397,891	16,860	414,751

Nine months ended December 31, 2018	18 Millions of yen									
			Equity	y attributable to	o owners of the pa Oth	arent company er components of e	quity		-	
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Exchange differences on translating foreign operations	Gains/(Losses) on investments in equity instruments designated as FVTOCI	Total	Total	Non- controlling interests	Total equity
Balance as of March 31, 2018	19,209	17,517	427,842	(2,800)	(66,255)	-	(66,255)	395,514	16,980	412,494
Cumulative effect of adoption of the new accounting standards	-	-	(393)	-	-	-	-	(393)	-	(393)
Balance as of April 1, 2018	19,209	17,517	427,449	(2,800)	(66,255)	-	(66,255)	395,120	16,980	412,101
Profit for the period	-	-	46,508	-	-	-	-	46,508	251	46,760
Other comprehensive income	-	-	-	-	(10,740)	(3,345)	(14,086)	(14,086)	(151)	(14,237)
Total comprehensive income for the period	-	-	46,508	-	(10,740)	(3,345)	(14,086)	32,422	100	32,522
Acquisition of treasury stock	-	-	-	(8)	-	-	-	(8)	-	(8)
Disposal of treasury stock	-	(48)	(27)	76	-	-	-	0	-	0
Dividends paid	-	-	(15,603)	-	-	-	-	(15,603)	(269)	(15,872)
Share-based payment transaction	-	137	-	-	-	-	-	137	-	137

67

(76,996)

(2,733)

(3,345)

(18,976)

454,981

88

17,606

19,209

Nine months ended December 31, 2018	Thousands of U.S. dollars									
	Equity attributable to owners of the parent company Other components of equity									
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Exchange differences on translating foreign operations	Gains/(Losses) on investments in equity instruments designated as FVTOCI	Total	Total	Non- controlling interests	Total equity
Balance as of March 31, 2018	173,054	157,811	3,854,432	(25,225)	(596,892)	-	(596,892)	3,563,189	152,973	3,716,162
Cumulative effect of adoption of the new accounting standards		-	(3,541)	-	-	-	-	(3,541)	-	(3,541)
Balance as of April 1, 2018	173,054	157,811	3,850,892	(25,225)	(596,892)	-	(596,892)	3,559,640	152,973	3,712,622
Profit for the period	-	-	418,991	-	-	-	-	418,991	2,261	421,261
Other comprehensive income	-	-	-		(96,757)	(30,135)	(126,901)	(126,901)	(1,360)	(128,261)
Total comprehensive income for the period	-	-	418,991	-	(96,757)	(30,135)	(126,901)	292,090	901	292,991
Acquisition of treasury stock	-	-	-	(72)	-	-	-	(72)		(72)
Disposal of treasury stock	-	(432)	(243)	685	-	-	-	0	-	0
Dividends paid	-	-	(140,568)	-	-	-	-	(140,568)	(2,423)	(142,991)
Share-based payment transaction	-	1,234	-	-	-	-	-	1,234	-	1,234
Reclassification to retained earnings	-	-	(30,135)	-	-	30,135	30,135	-	-	-
Total transactions with owners	-	793	(170,955)	604	-	30,135	30,135	(139,405)	(2,423)	(141,829)
Balance as of December 31, 2018	173,054	158,613	4,098,928	(24,622)	(693,658)	-	(693,658)	3,712,324	151,450	3,863,784

Consolidated Statement of Cash Flows

	Millions of yen			Thousands of U.S. dollars	
	Nine months ended December 31, 2017	Nine months ended December 31, 2018		Nine months ended December 31, 2018	
Cash flows from operating activities					
Profit before income taxes	Y 53,723	Υ	62,032	\$	558,847
Depreciation and amortization	25,544		25,181		226,856
Finance expenses/(income)	(560)		(271)		(2,441)
Share of loss/(profit) of investments accounted for using the equity method	(56)		(89)		(802)
Losses/(gains) on sale and disposal of fixed assets	394		525		4,730
Decrease/(increase) in trade and other receivables	(12,415)		(3,283)		(29,577)
Decrease/(increase) in inventories	(5,891)		(15,337)		(138,171)
Increase/(decrease) in trade and other payables	3,367		(5,893)		(53,090)
Decrease/(increase) in retirement benefit assets	552		225		2,027
Increase/(decrease) in retirement benefit liabilities	209		15		135
Other	1,835		(3,626)		(32,667)
Subtotal	66,702	-	59,480	-	
Interest received	751	-	757		535,856 6,820
Dividends received	322		757 366		
Interest paid	(409)		(384)		3,297
•	, ,		` ,		(3,459)
Income taxes paid Net cash provided by operating activities	(15,665) Y 51,702	Υ	(14,732) 45,488	\$	(132,721) 409,802
Net cash provided by operating activities	1 31,702	<u>'</u>	43,466	Φ	409,002
Cash flows from investing activities					
Purchases of property, plant and equipment	(17,281)		(13,636)		(122,847)
Proceeds from sales of property, plant and equipment	471		335		3,018
Purchases of intangible assets	(6,638)		(5,278)		(47,550)
Purchases of investments in equity instruments	(533)		(470)		(4,234)
Proceeds from sales of investments in equity instruments	422		58		523
Purchase of investments in debt instruments	(9,198)		(2,831)		(25,505)
Proceeds from sales or redemption of investments in					
debt instruments	4,330		6,822		61,459
Payments for acquisition of business	(617)		-		-
Other	(514)		(550)		(4,955)
Net cash provided by (used in) investing activities	Y (29,559)	Υ	(15,551)	\$	(140,099)
Cash flows from financing activities					
Proceeds from short-term borrowings	3,154		-		-
Repayment of short-term borrowings	-		(1,122)		(10,108)
Repayment of long-term borrowings	(20,294)		(294)		(2,649)
Redemption of bonds	-		(20,070)		(180,811)
Repayment of lease obligations	(1,324)		(1,217)		(10,964)
Dividends paid	(12,480)		(15,603)		(140,568)
Dividends paid to non-controlling interests	(246)		(269)		(2,423)
Other	(66)		(5)		(45)
Net cash provided by (used in) financing activities	Y (31,257)	Υ	(38,582)	\$	(347,586)
Effect of exchange rate changes on cash and cash equivalents	6,295		(2,058)		(18,541)
Net increase/(decrease) in cash and cash equivalents	(2,819)		(10,703)	-	(96,423)
Cash and cash equivalents at the beginning of the period	112,032		121,384	-	1,093,550
Cash and cash equivalents at the end of the period	Y 109,213	Υ	110,680	\$	997,117
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Segment Information

Nine months ended December 31, 2017

·	Millions of yen									
	Reportable segments									
	Printing & Solutions	Personal & Home	Machinery	Network & Contents	Domino	Others	Total	Reconciliations	Consolidated	
Revenue Customers Intersegment	309,850	34,375	94,085	37,101	50,052	8,696 8,789	534,162 8,789	- (8,789)	534,162	
Total	309,850	34,375	94,085	37,101	50,052	17,486	542,951	(8,789)	534,162	
Business segment profit	42,499	1,568	11,420	2,131	3,255	726	61,601	(74)	61,527	
Other income and expenses	(7,164)	(604)	(187)	(159)	(413)	109	(8,420)	-	(8,420)	
Operating profit Finance income and expenses	35,335	963	11,232	1,972	2,841	836	53,181	(74)	53,106 560	
Share of profit/(loss) of investments accounted for using the equity method									56	
Profit before income taxes									53,723	
Nine months ended December 3	1, 2018				Millions of yen					
			Reportable	segments						
	Printing & Solutions	Personal & Home	Machinery	Network & Contents	Domino	Others	Total	Reconciliations	Consolidated	
Revenue Customers Intersegment	307,346	35,488	81,779	35,673	52,558	8,969 9,213	521,817 9,213	(9,213)	521,817	
Total	307,346	35,488	81,779	35,673	52,558	18,183	531,031	(9,213)	521,817	
Business segment profit	43,358	3,358	8,775	1,264	3,089	697	60,544	(128)	60,415	
Other income and expenses	576	16	178	(59)	320	224	1,256	-	1,256	
Operating profit Finance income and expenses	43,934	3,374	8,954	1,204	3,409	922	61,800	(128)	61,672 271	
Share of profit/(loss) of investments accounted for									89	
using the equity method Profit before income taxes									62,032	
Nine months ended December 31, 20	018			TI	l cric i n					
	Thousand of U.S. dollars Reportable segments									
	Printing & Solutions	Personal & Home	Machinery	Network & Contents	Domino	Others	Total	Reconciliations	Consolidated	
Revenue Customers	2,768,883	319,712	736,748	321,378	473,495	80,802	4,701,054	-	4,701,054	
Intersegment Total	2,768,883	319,712	736,748	321,378	473,495	83,000 163,811	83,000 4,784,063	(83,000)	4,701,054	
Business segment profit	390,613	30,252	79,054	11,387	27,829	6,279	545,441	(1,153)	544,279	
Other income and expenses	5,189	144	1,604	(532)	2,883	2,018	11,315	-	11,315	
Operating profit Finance income and	395,802	30,396	80,667	10,847	30,712	8,306	556,757	(1,153)	555,604	
expenses Share of profit/(loss) of									2,441	
investments accounted for using the equity method									802	
Profit before income taxes									558,847	

Notes:

1) Main products in each business segment are as follows:

Printing & Solutions Printers, All-in-Ones, Labeling Systems, Label Printers, Scanners, etc.

Personal & Home Sewing Machines, Home Cutting Machines, etc.

Machinery Industrial Sewing Machines, Garment Printers, Machine Tools, Reducers, Gears, etc.

Network & Contents Online Karaoke Systems, Management of Karaoke Clubs, Content Services, etc.

Domino Cording & Marking Equipment, Digital Printing Equipment, etc.

Others Real Estate, etc.

²⁾ Business segment profit is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue.

Segment Information

Three months ended December 31, 2017

Three months ended December 3	1, 2017				Millions of you					
	Millions of yen Reportable segments									
	Printing & Solutions	Personal & Home	Machinery	Network & Contents	Domino	Others	Total	Reconciliations	Consolidated	
Revenue										
Customers	110,619	13,648	30,602	13,119	17,047	2,723	187,761	-	187,761	
Intersegment	- 440.040	-	-	- 40.440	- 47.047	2,634	2,634	(2,634)	407.704	
Total	110,619	13,648	30,602	13,119	17,047	5,358	190,396	(2,634)	187,761	
Business segment profit Other income and	15,590	1,136	3,809	1,064	734	93	22,429	(18)	22,411	
expenses	(597)	(157)	(32)	(23)	168	26	(615)	-	(615)	
Operating profit Finance income and expenses	14,993	979	3,776	1,040	903	119	21,814	(18)	21,795 292	
Share of profit/(loss) of investments accounted for									46	
using the equity method Profit before income taxes									22,134	
Three months ended December	31 2018									
Timee months ended December					Millions of yen					
			Reportable	e segments						
	Printing & Solutions	Personal & Home	Machinery	Network & Contents	Domino	Others	Total	Reconciliations	Consolidated	
Revenue										
Customers Intersegment	108,741	14,073	22,461	12,391	17,841	2,619 3,233	178,127 3,233	(3,233)	178,127	
Total	108.741	14,073	22,461	12,391	17,841	5,852	181,361	(3,233)	178,127	
Business segment profit	16,592	2,343	1,694	656	643	185	22,116	(63)	22,052	
Other income and expenses	1,093	106	16	13	277	79	1,587	-	1,587	
Operating profit Finance income and	17,686	2,450	1,710	670	921	265	23,704	(63)	23,640	
expenses Share of profit/(loss) of									(59)	
investments accounted for using the equity method									46	
Profit before income taxes									23,627	
Three months ended December 31,	2018			TI						
	Thousand of U.S. dollars Reportable segments									
	Printing & Solutions	Personal & Home	Machinery	Network & Contents	Domino	Others	Total	Reconciliations	Consolidated	
Revenue										
Customers Intersegment	979,649	126,784	202,351	111,631	160,730	23,595 29,126	1,604,748 29,126	(29,126)	1,604,748	
Total	979,649	126,784	202,351	111,631	160,730	52,721	1,633,883	(29,126)	1,604,748	
Business segment profit	149,477	21,108	15,261	5,910	5,793	1,667	199,243	(568)	198,667	
Other income and	9,847	955	144	117	2,495	712	14,297	-	14,297	
expenses Operating profit	159,333	22,072	15,405	6,036	8,297	2,387	213,550	(568)	212,973	
Finance income and expenses	-	,	•	,	,	,		`	(532)	
Share of profit/(loss) of investments accounted for using									414	
the equity method Profit before income taxes									212,856	

Notes:

1) Main products in each business segment are as follows:

Printing & Solutions Printers, All-in-Ones, Labeling Systems, Label Printers, Scanners, etc.

Personal & Home

Home Sewing Machines, Home Cutting Machines, etc.

Machinery Industrial Sewing Machines, Garment Printers, Machine Tools, Reducers, Gears, etc.

Network & Contents Online Karaoke Systems, Management of Karaoke Clubs, Content Services, etc.

Domino Cording & Marking Equipment, Digital Printing Equipment, etc.

Others Real Estate, etc.

²⁾ Business segment profit is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue.