## Highlights of Consolidated Results for the 1st Quarter of Fiscal Year ending March 31, 2018

|  | Millions of yen <br> (except for per share amounts) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Three months ended } \\ \text { June 30, } \\ 2017 \\ \hline \end{gathered}$ |  | Three months ended <br> June 30, 2016 |  |  |  | Change (\%) |
| Revenue | Y | 167,728 |  | Y | 157,528 |  | 6.5 |
| Operating profit |  | 12,603 |  |  | 21,107 |  | -40.3 |
| Profit before income taxes |  | 12,984 |  |  | 21,113 |  | -38.5 |
| Profit for the period |  | 9,322 |  |  | 15,324 |  | -39.2 |
| Profit for the period attributable to owners of the parent company |  | 9,146 |  |  | 15,338 |  | -40.4 |
| Comprehensive income for the period |  | 20,928 |  |  | $(34,053)$ |  | - |
| Basic earnings per share for the period (yen) | Y | 35.23 |  | Y | 59.08 |  |  |
| Diluted earnings per share for the period (yen) |  | 35.12 |  |  | 58.92 |  |  |
|  |  | As of une 30, 2017 |  |  | As of arch 31, 2017 |  |  |
| Total assets | Y | 683,885 |  | Y | 674,107 |  |  |
| Total equity |  | 376,281 |  |  | 361,709 |  |  |
| Equity attributable to owners of the parent company |  | 359,533 |  |  | 345,061 |  |  |
| Equity attributable to owners of the parent company ratio |  | 52.6 | \% |  | 51.2 | \% |  |
| Equity attributable to owners of the parent company per share | Y | 1,384.53 |  | Y | 1,328.97 |  |  |

Highlights of Consolidated Forecast for Fiscal Year ending March 31, 2018

(Note 1) Forecasted operating results have been changed from the most recent announcement.
(Note 2) No change has been made in forecasted dividends per common share from the most recent announcement.
(Note 3) Business segment profit is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue.

Notes:

1) The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS)
2) Amounts less than 1 million yen have been rounded down.
3) Yen amounts for the year ended June 30, 2017 have been translated into U.S. dollars for convenience only, at a uniform rate of US $\$ 1=112.00$ yen, in the accompanying consolidated financial statements.
4) Operating results for the year ended June 30, 2017 are based on the following currency exchange rates:

Actual average rates for the year ended March 31, 2017: US $\$=111.61$ yen, EURO $=123.14$ yen
Forecasts for the year ending March 31, 2018 are based on the following currency exchange rates:
Assumed average rates for the year ending March 31, 2018: US $\$=110.65$ yen, EURO $=123.43$ yen
5) Number of shares outstanding (including treasury stock): 262,220 thousands as of June 30, 2017, 277,535 thousands as of March 31, 2017

Number of treasury stock outstanding: 2,540 thousands as of June 30, 2017, 17,889 thousands as of March 31, 2017
Number of weighted average shares (quarterly): 259,654 thousands during the period ended June $30,2017,259,633$ thousands during the period ended June 30, 2016

[^0]
## Consolidated Statement of Financial Position

|  | Millions of yen |  |  |  | Thousands of U.S. dollars <br> As of June 30, 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | As of March 31, 2017 |  | As of June 30, 2017 |  |  |
| Assets |  |  |  |  |  |  |
| Current assets |  |  |  |  |  |  |
| Cash and cash equivalents | Y | 112,032 | Y | 109,117 | \$ | 974,259 |
| Trade and other receivables |  | 96,112 |  | 97,330 |  | 869,018 |
| Other financial assets |  | 9,701 |  | 10,875 |  | 97,098 |
| Inventories |  | 112,432 |  | 116,867 |  | 1,043,455 |
| Other current assets |  | 14,701 |  | 12,760 |  | 113,929 |
| Subtotal |  | 344,980 |  | 346,951 |  | 3,097,777 |
| Non-current assets classified as held for sale |  | 245 |  | 150 |  | 1,339 |
| Total current assets |  | 345,225 |  | 347,102 |  | 3,099,125 |
| Non-current assets |  |  |  |  |  |  |
| Property, plant and equipment |  | 120,767 |  | 120,231 |  | 1,073,491 |
| Investment property |  | 6,646 |  | 6,612 |  | 59,036 |
| Goodwill and intangible assets |  | 147,012 |  | 152,357 |  | 1,360,330 |
| Investments accounted for using the equity method |  | 1,506 |  | 1,508 |  | 13,464 |
| Other financial assets |  | 29,640 |  | 32,061 |  | 286,259 |
| Deferred tax assets |  | 16,691 |  | 17,506 |  | 156,304 |
| Other non-current assets |  | 6,617 |  | 6,505 |  | 58,080 |
| Total non-current assets |  | 328,881 |  | 336,783 |  | 3,006,991 |
| Total assets | $\bar{Y}$ | 674,107 | Y | 683,885 | \$ | 6,106,116 |
| Equity and liabilities |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |
| Current liabilities |  |  |  |  |  |  |
| Trade and other payables | Y | 66,268 | Y | 64,747 | \$ | 578,098 |
| Bonds and borrowings |  | 20,509 |  | 20,383 |  | 181,991 |
| Other financial liabilities |  | 3,053 |  | 6,201 |  | 55,366 |
| Income taxes payable |  | 6,461 |  | 4,478 |  | 39,982 |
| Provisions |  | 5,691 |  | 5,488 |  | 49,000 |
| Other current liabilities |  | 50,350 |  | 45,749 |  | 408,473 |
| Subtotal |  | 152,337 |  | 147,048 |  | 1,312,929 |
| Liabilities directly associated with assets classified as held for sale |  | 20 |  | 26 |  | 232 |
| Total current liabilities |  | 152,357 |  | 147,074 |  | 1,313,161 |
| Non-current liabilities |  |  |  |  |  |  |
| Bonds and borrowings |  | 117,082 |  | 117,100 |  | 1,045,536 |
| Other financial liabilities |  | 10,969 |  | 10,529 |  | 94,009 |
| Retirement benefits liabilities |  | 17,612 |  | 18,137 |  | 161,938 |
| Provisions |  | 3,376 |  | 3,342 |  | 29,839 |
| Deferred tax liabilities |  | 7,843 |  | 8,233 |  | 73,509 |
| Other non-current liabilities |  | 3,154 |  | 3,186 |  | 28,446 |
| Total non-current liabilities |  | 160,040 |  | 160,529 |  | 1,433,295 |
| Total liabilities |  | 312,398 |  | 307,604 |  | 2,746,464 |
| Equity |  |  |  |  |  |  |
| Capital stock |  | 19,209 |  | 19,209 |  | 171,509 |
| Capital surplus |  | 17,455 |  | 17,398 |  | 155,339 |
| Retained earnings |  | 407,843 |  | 390,349 |  | 3,485,259 |
| Treasury stock |  | $(24,230)$ |  | $(2,794)$ |  | $(24,946)$ |
| Other components of equity |  | $(75,216)$ |  | $(64,630)$ |  | $(577,054)$ |
| Equity attributable to owners of the parent company |  | 345,061 |  | 359,533 |  | 3,210,116 |
| Non-controlling interests |  | 16,647 |  | 16,747 |  | 149,527 |
| Total equity |  | 361,709 |  | 376,281 |  | 3,359,652 |
| Total equity and liabilities | Y | 674,107 | $\underline{Y}$ | 683,885 | \$ | 6,106,116 |

## Consolidated Statement of Income

|  | Millions of yen |  |  |  | Thousands of U.S. <br> dollars <br> Three months ended <br> June 30, <br> 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three | nths ended e 30, <br> 16 | Three months ended June 30, 2017 |  |  |  |
| Revenue | Y | 157,528 | Y | 167,728 | \$ | 1,497,571 |
| Cost of sales |  | $(85,646)$ |  | $(97,345)$ |  | $(869,152)$ |
| Gross profit |  | 71,882 |  | 70,382 |  | 628,411 |
| Selling, general and administrative expenses |  | $(51,741)$ |  | $(52,884)$ |  | $(472,179)$ |
| Other income |  | 2,563 |  | 800 |  | 7,143 |
| Other expenses |  | $(1,596)$ |  | $(5,694)$ |  | $(50,839)$ |
| Operating profit |  | 21,107 |  | 12,603 |  | 112,527 |
| Finance income |  | 5,898 |  | 719 |  | 6,420 |
| Finance expenses |  | $(5,893)$ |  | (408) |  | $(3,643)$ |
| Share of profit/(loss) of investments accounted for using the equity method |  | 1 |  | 70 |  | 625 |
| Profit before income taxes |  | 21,113 |  | 12,984 |  | 115,929 |
| Income tax expenses |  | $(5,789)$ |  | $(3,662)$ |  | $(32,696)$ |
| Profit for the period |  | 15,324 |  | 9,322 |  | 83,232 |
| Profit for the period attributable to: |  |  |  |  |  |  |
| Owners of the parent company |  | 15,338 |  | 9,146 |  | 81,661 |
| Non-controlling interests |  | (13) |  | 175 |  | 1,563 |
| Profit for the period | Y | 15,324 | Y | 9,322 | \$ | 83,232 |
| Earnings per share: | Yen |  | Yen |  | U.S. dollars |  |
| Basic earnings per share | Y | 59.08 | Y | 35.23 | \$ | 0.31 |
| Diluted earnings per share |  | 58.92 |  | 35.12 |  | 0.31 |

## Consolidated Statement of Comprehensive Income

|  | Millions of yen |  |  |  | Thousands of U.S. <br> dollars <br> Three months ended <br> June 30, <br> 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30,$2016$ |  | Three months ended June 30, 2017 |  |  |  |
| Profit for the period | Y | 15,324 | Y | 9,322 | \$ | 83,232 |
| Other comprehensive income, net of income tax Items that will not be reclassified subsequently to profit or loss |  |  |  |  |  |  |
| Gains/(Losses) on investments in equity instruments designated as FVTOCI |  | (843) |  | 1,016 |  | 9,071 |
| Total of items that will not be reclassified subsequently to profit or loss |  | (843) |  | 1,016 |  | 9,071 |
| Items that may be reclassified subsequently to profit or loss |  |  |  |  |  |  |
| Cash flow hedges |  | (25) |  | 165 |  | 1,473 |
| Exchange differences on translating foreign operations |  | $(48,508)$ |  | 10,423 |  | 93,063 |
| Total of items that may be reclassified subsequently to profit or loss |  | $(48,534)$ |  | 10,589 |  | 94,545 |
| Other comprehensive income for the period, net of income tax |  | $(49,377)$ |  | 11,605 |  | 103,616 |
| Comprehensive income for the period |  | $\underline{(34,053)}$ |  | 20,928 |  | 186,857 |
| Comprehensive income for the period attributable to: |  |  |  |  |  |  |
| Owners of the parent company |  | $(33,923)$ |  | 20,712 |  | 184,929 |
| Non-controlling interests |  | (129) |  | 216 |  | 1,929 |
| Comprehensive income for the period | Y | $\underline{(34,053)}$ | Y | 20,928 | \$ | 186,857 |


| Three months ended June 30, 2016 | Millions of yen |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Equity attributable to owners of the parent company |  |  |  |  |  |  |  |  |  | Noncontrolling interests | Total equity |
|  | Capital stock | Capital surplus | Retained earnings | Treasury stock | Exchange differences on translating foreign operations | Cash flow hedges | Unrealized gains/(losses) on available-for-sale securities | Gains/(Losses) on investments in equity instruments designated as FVTOCI | Total | Total |  |  |
| Balance as of Mach 31, 2016 Cumulative effect of adoption of the new accounting standards | 19,209 | 17,321 | 363,864 | $(24,225)$ | $(46,083)$ | (200) | 3,554 | - | $(42,729)$ | 333,440 | 16,545 | 349,986 |
|  | - | - | 3,420 | - | - |  | $(3,554)$ | - | $(3,554)$ | (133) | 44 | (88) |
| Balance as of April 1, 2016 | 19,209 | 17,321 | 367,285 | (24,225) | $(46,083)$ | (200) | - | - | $(46,284)$ | 333,307 | 16,589 | 349,897 |
| Profit for the period |  |  | 15,338 |  | - |  | - | - | - | 15,338 | (13) | 15,324 |
| Other comprehensive income/(loss) | - | - | - | - | $(48,422)$ | (25) | - | (814) | $(49,262)$ | $(49,262)$ | (115) | $(49,377)$ |
| Total comprehensive income/(loss) for the period | - | - | 15,338 | - | $(48,422)$ | (25) | - | (814) | $(49,262)$ | $(33,923)$ | (129) | $(34,053)$ |
| Acquisition of treasury stock | - | - |  | (0) | - |  | - | - | - | (0) | - | (0) |
| Disposal of treasury stock | - | - | - | - | - |  | - | - | - | - | - | - |
| Dividends paid | - | - | $(4,679)$ | - | - | - | - | - | - | $(4,679)$ | (99) | $(4,779)$ |
| Reclassification to retained earnings | - | - | (814) | - | - | - | - | 814 | 814 | - | - |  |
| Total transactions with owners | - | - | $(5,493)$ | (0) | - |  | - | 814 | 814 | $(4,680)$ | (99) | $(4,779)$ |
| $\underline{\text { Balance as of June 30, } 2016}$ | 19,209 | 17,321 | 377,130 | $(24,226)$ | $(94,506)$ | (225) | - | - | $(94,732)$ | 294,703 | 16,361 | 311,064 |
| Three months ended June 30, 2017 | Millions of yen |  |  |  |  |  |  |  |  |  |  |  |
|  | Equity attributable to owners of the parent company |  |  |  |  |  |  |  |  |  |  |  |
|  | Capital stock | Capital surplus | Retained earnings | Treasury stock | Exchange differences on translating foreign operations | Cash flow hedges | Gains/(Losses) <br> on investments <br> in equity <br> instruments <br> designated as <br> FVTOCI | Total | Total | Noncontrolling interests | Total equity |  |
| Balance as of April 1, 2017 | 19,209 | 17,455 | 407,843 | $(24,230)$ | $(75,055)$ | (161) | - | $(75,216)$ | 345,061 | 16,647 | 361,709 |  |
| Profit for the period | - | - | 9,146 | - | - | - | - | - | 9,146 | 175 | 9,322 |  |
| Other comprehensive income/(loss) | - | - | - | - | 10,421 | 165 | 979 | 11,565 | 11,565 | 40 | 11,605 |  |
| Total comprehensive income/(loss) for the period | - | - | 9,146 | - | 10,421 | 165 | 979 | 11,565 | 20,712 | 216 | 20,928 |  |
| Acquisition of treasury stock | - | - | - | (4) | - | - | - | - | (4) | - | (4) |  |
| Disposal of treasury stock | - | (33) | (10) | 43 | - |  | - | - | - | - | . |  |
| Cancellation of treasury stock | - | (21) | $(21,369)$ | 21,391 | - | - | - | - | - | - | - |  |
| Dividends paid | - | - | $(6,239)$ | - | - | - | - | - | $(6,239)$ | (111) | $(6,351)$ |  |
| Change due to stock swap | - | (2) | - | 6 | - | - | - | - | 3 | (3) | - |  |
| Reclassification to retained earnings | - | - | 979 | - | - | - | (979) | (979) | . | - | - |  |
| Total transactions with owners | - | (56) | $(26,640)$ | 21,435 | - | - | (979) | (979) | $(6,240)$ | (115) | $(6,356)$ |  |
| Balance as of June 30, 2017 | 19,209 | 17,398 | 390,349 | $(2,794)$ | $(64,634)$ | 3 | - | $(64,630)$ | 359,533 | 16,747 | 376,281 |  |
| Three months ended June 30, 2017 | Thousands of U.S. dollars |  |  |  |  |  |  |  |  |  |  |  |
|  | Equity attributable to owners of the parent company |  |  |  |  |  |  |  |  | Non-controllinginterests | Total equity |  |
|  | Capital stock | Capital surplus | Retained earnings | Treasury stock | Exchange differences on translating foreign operations | Cash flow hedges | Gains/(Losses) <br> on investments <br> in equity <br> instruments <br> designated as <br> FVTOCI | Total | Total |  |  |  |
| Balance as of April 1, 2017 | 171,509 | 155,848 | 3,641,455 | $(216,339)$ | $(670,134)$ | $(1,438)$ | - | (671,571) | 3,080,902 | 148,634 | 3,229,545 |  |
| Profit for the period | - | - | 81,661 | - | - | - | - | - | 81,661 | 1,563 | 83,232 |  |
| Other comprehensive income/(loss) | - | - | - | - | 93,045 | 1,473 | 8,741 | 103,259 | 103,259 | 357 | 103,616 |  |
| Total comprehensive income/(loss) for the period | - | - | 81,661 | - | 93,045 | 1,473 | 8,741 | 103,259 | 184,929 | 1,929 | 186,857 |  |
| Acquisition of treasury stock | - | - | - | (36) | - | - | - | - | (36) | - | (36) |  |
| Disposal of treasury stock | - | (295) | (89) | 384 | - | - | - | - | . | - | - |  |
| Cancellation of treasury stock | - | (188) | $(190,795)$ | 190,991 | - | - | - | - | - | - | - |  |
| Dividends paid | - | - | $(55,705)$ | - | - | - | - | - | $(55,705)$ | (991) | $(56,705)$ |  |
| Change due to stock swap | - | (18) | - | 54 | - | - | - | - | 27 | (27) | - |  |
| Reclassification to retained earnings | - | - | 8,741 | - | - | - | (8,741) | $(8,741)$ | - | - | - |  |
| Total transactions with owners | - | $\begin{array}{r} (500) \\ \hline 155,339 \\ \hline \hline \end{array}$ | $(237,857)$ | 191,384 | - | - | (8,741) | $(8,741)$ | $(55,714)$ | $(1,027)$ | (56,750) |  |
| $\underline{\text { Balance as of June 30, } 2017}$ | 171,509 |  | $\underline{3,485,259}$ | (24,946) | $(577,089)$ | 27 | - | $(577,054)$ | 3,210,116 | 149,527 | 3,359,652 |  |

## Consolidated Statement of Cash Flows

|  | Millions of yen |  |  |  | Thousands of <br> $\frac{\text { U.S. dollars }}{}$ <br> Three months ended <br> June 30, <br> 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months ended June 30, 2016 |  | Three months ended June 30, 2017 |  |  |  |
| Cash flows from operating activities |  |  |  |  |  |  |
| Profit before income taxes | Y | 21,113 | Y | 12,984 | \$ | 115,929 |
| Depreciation and amortization |  | 8,633 |  | 8,399 |  | 74,991 |
| Finance expenses/(income) |  | (4) |  | (310) |  | $(2,768)$ |
| Share of loss/(profit) of investments accounted for using the equity method |  | (1) |  | (70) |  | (625) |
| Losses/(gains) on sale and disposal of fixed assets |  | 189 |  | 98 |  | 875 |
| Decrease/(increase) in trade and other receivables |  | 400 |  | 184 |  | 1,643 |
| Decrease/(increase) in inventories |  | 1,063 |  | $(2,801)$ |  | $(25,009)$ |
| Increase/(decrease) in trade and other payables |  | $(3,914)$ |  | 33 |  | 295 |
| Decrease/(increase) in retirement benefit assets |  | 54 |  | 331 |  | 2,955 |
| Increase/(decrease) in retirement benefit liabilities |  | 105 |  | (275) |  | $(2,455)$ |
| Other |  | 1,170 |  | 376 |  | 3,357 |
| Subtotal |  | 28,810 |  | 18,950 |  | 169,196 |
| Interest received |  | 201 |  | 241 |  | 2,152 |
| Dividends received |  | 228 |  | 206 |  | 1,839 |
| Interest paid |  | (153) |  | (136) |  | $(1,214)$ |
| Income taxes paid |  | $(2,678)$ |  | $(6,751)$ |  | $(60,277)$ |
| Net cash provided by operating activities | Y | 26,408 | $\underline{Y}$ | 12,511 | \$ | 111,705 |
| Cash flows from investing activities |  |  |  |  |  |  |
| Purchases of property, plant and equipment |  | $(7,217)$ |  | $(6,341)$ |  | $(56,616)$ |
| Proceeds from sales of property, plant and equipment |  | 199 |  | 216 |  | 1,929 |
| Purchases of intangible assets |  | $(1,586)$ |  | $(1,802)$ |  | $(16,089)$ |
| Purchases of investments in equity instruments |  | (1) |  | (102) |  | (911) |
| Proceeds from sales of investments in equity instruments |  |  |  | 422 |  | 3,768 |
| Purchase of investments in debt instruments |  | $(1,216)$ |  | $(3,047)$ |  | $(27,205)$ |
| Proceeds from sales or redemption of investments in debt instruments |  | 2,849 |  | 1,097 |  | 9,795 |
| Payments for acquisition of business |  |  |  | (617) |  | $(5,509)$ |
| Other |  | (154) |  | 23 |  | 205 |
| Net cash provided by (used in) investing activities | Y | $(7,127)$ | Y | $(10,151)$ | \$ | (90,634) |
| Cash flows from financing activities |  |  |  |  |  |  |
| Repayment of short-term borrowings |  | $(4,779)$ |  | (342) |  | $(3,054)$ |
| Repayment of long-term borrowings |  | (554) |  | (287) |  | $(2,563)$ |
| Repayment of lease obligations |  | (521) |  | (434) |  | $(\mathbf{3 , 8 7 5 )}$ |
| Dividends paid |  | $(4,679)$ |  | $(6,239)$ |  | $(55,705)$ |
| Dividends paid to non-controlling interests |  | (99) |  | (111) |  | (991) |
| Other |  | (0) |  | (2) |  | (18) |
| Net cash provided by (used in) financing activities | Y | (10,634) | $\bar{Y}$ | $(7,418)$ | \$ | $(66,232)$ |
| Effect of exchange rate changes on cash and cash equivalents |  | $(10,739)$ |  | 2,143 |  | 19,134 |
| Net increase/(decrease) in cash and cash equivalents |  | $(2,092)$ |  | $(2,915)$ |  | $(26,027)$ |
| Cash and cash equivalents at the beginning of the period |  | 67,387 |  | 112,032 |  | 1,000,286 |
| Cash and cash equivalents at the end of the period | $\underline{Y}$ | 65,294 | $\underline{Y}$ | 109,117 | \$ | $\underline{974,259}$ |

## Segment Information

|  | Millions of yen |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable segments |  |  |  |  |  | Total | Reconciliations | Consolidated |
|  | Printing \& Solutions | Personal \& Home | Machinery | Network \& Contents | Domino | Others |  |  |  |
| Revenue |  |  |  |  |  |  |  |  |  |
| Customers | 95,298 | 9,499 | 22,962 | 12,586 | 14,414 | 2,767 | 157,528 | - | 157,528 |
| Intersegment | - | - | - | - | - | 6,531 | 6,531 | $(6,531)$ |  |
| Total | 95,298 | 9,499 | 22,962 | 12,586 | 14,414 | 9,299 | 164,060 | $(6,531)$ | 157,528 |
| Business segment profit/(loss) | 16,934 | (19) | 1,879 | 411 | 861 | 198 | 20,265 | (125) | 20,140 |
| Other income and expenses | 974 | 30 | 68 | (134) | (4) | 33 | 967 | - | 967 |
| Operating profit | 17,908 | 10 | 1,948 | 276 | 857 | 231 | 21,233 | (125) | 21,107 |
| Finance income and expenses Share of profit/(loss) of investments accounted for using the equity method |  |  |  |  |  |  |  |  | 4 |
| Profit before income taxes |  |  |  |  |  |  |  |  | 21,113 |

Three months ended June 30, 2017

|  | ions of yen |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable segments |  |  |  |  |  | Total | Reconciliations | Consolidated |
|  | Printing \& Solutions | Personal \& Home | Machinery | Network \& Contents | Domino | Others |  |  |  |
| Revenue |  |  |  |  |  |  |  |  |  |
| Customers | 98,800 | 9,349 | 29,056 | 11,218 | 16,448 | 2,855 | 167,728 | - | 167,728 |
| Intersegment | - | - | - | - | - | 2,640 | 2,640 | $(2,640)$ |  |
| Total | 98,800 | 9,349 | 29,056 | 11,218 | 16,448 | 5,495 | 170,368 | $(2,640)$ | 167,728 |
| Business segment profit/(loss) | 13,361 | (163) | 2,543 | (60) | 1,592 | 236 | 17,510 | (12) | 17,497 |
| Other income and expenses | $(4,216)$ | (289) | (31) | (42) | (349) | 35 | $(4,894)$ | - | $(4,894)$ |
| Operating profit/(loss) | 9,144 | (452) | 2,511 | (102) | 1,242 | 271 | 12,616 | (12) | 12,603 |
| Finance income and expenses |  |  |  |  |  |  |  |  | 310 |
| Share of profit(loss) of investments accounted for using the equity method |  |  |  |  |  |  |  |  | 70 |
| Profit before income taxes |  |  |  |  |  |  |  |  | 12,984 |

Three months ended June 30, 2017

|  | Thousand of U.S. dollars |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable segments |  |  |  |  |  | Total | Reconciliations | Consolidated |
|  | Printing \& Solutions |  <br> Home | Machinery | Network \& Contents | Domino | Others |  |  |  |
| Revenue |  |  |  |  |  |  |  |  |  |
| Customers | 882,143 | 83,473 | 259,429 | 100,161 | 146,857 | 25,491 | 1,497,571 | - | 1,497,571 |
| Intersegment | - | - | - | - | - | 23,571 | 23,571 | $(23,571)$ |  |
| Total | 882,143 | 83,473 | 259,429 | 100,161 | 146,857 | 49,063 | 1,521,143 | $(23,571)$ | 1,497,571 |
| Business segment profit/(loss) | 119,295 | $(1,455)$ | 22,705 | (536) | 14,214 | 2,107 | 156,339 | (107) | 156,223 |
| Other income and expenses | $(37,643)$ | $(2,580)$ | (277) | (375) | $(3,116)$ | 313 | $(43,696)$ | - | $(43,696)$ |
| Operating profit/(loss) | 81,643 | $(4,036)$ | 22,420 | (911) | 11,089 | 2,420 | 112,643 | (107) | 112,527 |
| Finance income and expenses |  |  |  |  |  |  |  |  | 2,768 |
| Share of profit/(loss) of investments accounted for using the equity method |  |  |  |  |  |  |  |  | 625 |
| Profit before income taxes |  |  |  |  |  |  |  |  | 115,929 |

Notes:

1) Main products in each business segment are as follows:

Printing \& Solutions Printers, All-in-Ones, Labeling Systems, Label Printers, Scanners, etc.
Personal \& Home Home Sewing Machines, Home Cutting Machines, etc.
Machinery Industrial Sewing Machines, Garment Printers, Machine Tools, Reducers, Gears, etc.
Network \& Contents Online Karaoke Systems, Management of Karaoke Clubs, Content Services, etc.
Domino Cording \& Marking Equipment, Digital Printing Equipment, etc.
Others Real Estate, etc.
2) Business segment profit is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue.

Supplementary Information for 1st Quarter of Fiscal Year Ending March 31, 2018

| 1-1. Consolidated results (1st Quarter results) |  |  |  | (Millions of yen) |
| :---: | :---: | :---: | :---: | :---: |
|  |  | FY ended Mar 31, 2017 (Apr to Jun 2016) | $\begin{gathered} \text { FY ending } \\ \text { Mar 31, 2018 } \\ \text { (Apr to Jun 2017) } \end{gathered}$ | Change (w/ofx impact) |
| Sales Revenue |  | 157,528 | 167,728 | $\begin{array}{r} 6.5 \% \\ (+7.0 \%) \\ \hline \end{array}$ |
| Business Segment Profit |  | 20,140 | 17,497 | -13.1\% |
| Operating profit |  | 21,107 | 12,603 | -40.3\% |
| Net Income |  | 15,338 | 9,146 | -40.4\% |
| Exchange rates | Yen-USD | 109.07 | 111.61 | - |
|  | Yen-EUR | 122.47 | 123.14 | - |
| Operating profit ratio (\%) |  | 13.4\% | 7.5\% | - |

Net Income = Profit for the period attributable to owners of the parent company

* "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.

1-2. Sales by business segment (1st Quarter results)

|  |  | FY ended Mar 31, 2017 (Apr to Jun 2016) | FY ending Mar 31, 2018 (Apr to Jun 2017) | Change | Change (w/o fx impact) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Printing \& Solutions | Communication and Printing equipment | 83,963 | 87,666 | 4.4\% | 3.7\% |
|  | Electronic stationery | 11,334 | 11,134 | -1.8\% | -2.5\% |
|  | Total | 95,298 | 98,800 | 3.7\% | 3.0\% |
| Personal \& Home |  | 9,499 | 9,349 | -1.6\% | -2.7\% |
| Machinery | Industrial sewing machines | 6,598 | 6,777 | 2.7\% | 2.4\% |
|  | Machine tools | 11,840 | 17,392 | 46.9\% | 47.7\% |
|  | Industrial Part | 4,524 | 4,887 | 8.0\% | 7.5\% |
|  | Total | 22,962 | 29,056 | 26.5\% | 26.8\% |
| Network \& Contents |  | 12,586 | 11,218 | -10.9\% | -10.8\% |
| Domino |  | 14,414 | 16,448 | 14.1\% | 25.3\% |
| Others |  | 2,767 | 2,855 | 3.2\% | 3.2\% |
| G. total |  | 157,528 | 167,728 | 6.5\% | 7.0\% |

2-1. Consolidated results (quarterly results)

|  |  | FY ended Mar 31, 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1st Quarter (Apr to Jun 2016) | 2nd Quarter (Jul to Sep 2016) | 3rd Quarter (Oct to Dec 2016) | $\begin{array}{c\|} \hline \text { 4th Quarter } \\ \text { (Jan to Mar 2017) } \\ \hline \end{array}$ | Total |
| Sales Revenue |  | 157,528 | 152,742 | 166,596 | 164,318 | 641,185 |
| Business Segment Profit |  | 20,140 | 14,531 | 14,736 | 11,351 | 60,759 |
| Operating profit |  | 21,107 | 15,056 | 11,174 | 11,813 | 59,152 |
| Net Income |  | 15,338 | 11,652 | 11,676 | 8,574 | 47,242 |
| Exchange rates | Yen-USD | 109.07 | 102.91 | 108.72 | 113.76 | 109.03 |
|  | Yen-EUR | 122.47 | 114.59 | 117.70 | 120.81 | 119.37 |
| Operating profit ratio (\%) |  | 13.4\% | 9.9\% | 6.7\% | 7.2\% | 9.2\% |


| (Millions of yen) <br> FY ending <br> Mar 31, 2018 <br> 1st Quarter <br> (Apr to Jun 2017) |
| ---: |
| 167,728 |
| 17,497 |
| 12,603 |
| 9,146 |
| 111.61 |
| 123.14 |
| $7.5 \%$ |

Operating profit ratio $=$ Operating Profit $/$ Sales Revenue
"Exchange = Proit for the period attributable to owners of the parent company

|  |  | FY ended Mar 31, 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1st Quarter (Apr to Jun 2016) | 2nd Quarter (Jul to Sep 2016) | $\begin{array}{\|c\|} \hline \text { 3rd Quarter } \\ \text { (Oct to Dec 2016) } \\ \hline \end{array}$ | 4th Quarter (Jan to Mar 2017) | Total |
| Printing \& Solutions | Communications \& Printina equipment | 83,963 | 80,827 | 87,094 | 86,676 | 338,562 |
|  | Electronic stationery | 11,334 | 10,672 | 11,256 | 11,802 | 45,066 |
|  | Total | 95,298 | 91,500 | 98,351 | 98,478 | 383,628 |
| Personak \& Home |  | 9,499 | 11,093 | 13,599 | 10,217 | 44,409 |
| Machinery | Industrial sewing machines | 6,598 | 6,040 | 6,753 | 7,409 | 26,802 |
|  | Machine tools | 11,840 | 10,117 | 11,341 | 12,053 | 45,352 |
|  | Industrial Part | 4,524 | 4,518 | 4,619 | 5,127 | 18,789 |
|  | Total | 22,962 | 20,676 | 22,714 | 24,590 | 90,944 |
| Network \& Contents |  | 12,586 | 11,967 | 12,984 | 12,193 | 49,731 |
| Domino |  | 14,414 | 13,740 | 15,493 | 15,705 | 59,354 |
| Others |  | 2,767 | 3,763 | 3,453 | 3,132 | 13,117 |
| G. total |  | 157,528 | 152,742 | 166,596 | 164,318 | 641,185 |

(Millions of yen)


2-4. Operating profit by business segment (quarterly results)

|  | FY ended Mar 31, 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st Quarter (Apr to Jun 2016) | 2nd Quarter (Jul to Sep 2016) | 3rd Quarter (Oct to Dec 2016) | 4th Quarter (Jan to Mar 2017) | Total |
| Printing \& Solutions | 17,908 | 12,387 | 5,752 | 9,471 | 45,520 |
| Personal \& Home | 10 | 485 | 1,033 | 349 | 1,880 |
| Machinery | 1,948 | 1,179 | 1,392 | 1,459 | 5,980 |
| Network \& Contents | 276 | -264 | 808 | 34 | 854 |
| Domino | 857 | 1,055 | 2,009 | 444 | 4,366 |
| Others | 231 | 230 | 209 | 78 | 749 |
| Adjutment | -125 | -18 | -31 | -24 | -199 |
| G. total | 21,107 | 15,056 | 11,174 | 11,813 | 59,152 |

(Millions of yen)
FY ending

| Mar 31, 2018 |
| :---: |
| 1st Quarter |

Ast Quarter
(Apr to Jun 2017 ?

| (Apr to Jun 2017) |
| ---: |
| 9,144 |
| -452 |



12,603

3-1. Cobsolidated results(annual)

|  | J-GAAP |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY ended <br> Mar 31, 2012 | FY ended <br> Mar 31, 2013 | FY ended <br> Mar 31, 2014 | FY ended <br> Mar 31, 2015 | FY ended <br> Mar 31, 2016 |
| Net Sales(Sales Revenue) | 497,390 | 516,066 | 616,834 | 707,237 | 745,888 |
| Business Segment Profit | - | - | - | - | - |
| Operating profit | 34,183 | 29,775 | 43,301 | 57,541 | 47,276 |
| Current profits | 34,351 | 23,144 | 35,613 | 51,557 | 48,611 |
| Net Income | 19,525 | 17,826 | 19,220 | 53,969 | 31,017 |
| Exchange rates $\quad$ Yen-USD | 79.30 | 83.23 | 100.00 | 110.03 | 120.16 |
| Yen-EUR | 110.17 | 107.57 | 134.01 | 138.68 | 132.36 |
| Operating profit ratio (\%) | 6.9\% | 5.8\% | 7.0\% | 8.1\% | 6.3\% |
| ROE (\%) | 8.7\% | 7.2\% | 6.9\% | 16.8\% | 9.2\% |
| ROA (\%) | 5.3\% | 4.5\% | 4.3\% | 10.4\% | 5.0\% |
| Net income per share (yen) | 72.95 | 66.65 | 72.20 | 206.68 | 119.47 |

* Operating profit ratio = Operating income / Net sales(Sales Revenue)
*ROE = Net income Attributable to owners of the company / Owners' equity (average of opening balance and ending balance)
Owners' equity represents Shareholders' equity and Other comprehensive income
* ROA = Net income Attributable to owners of the company / Total assets (average of opening balance and ending balance)
* "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.

| 3-2. Sales Revenue by business seament |  |  |  |  | (Millions of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY ended <br> Mar 31, 2017 | FY ending <br> Mar 31,2018 forecast | Change | Change $\times$ FX |
| Printing \& Solutions | Communications and Printing equipment | 338,562 | 349,500 | 3.2\% | 1.1\% |
|  | Electronic stationery | 45,066 | 47,400 | 5.2\% | 3.1\% |
|  | Total | 383,628 | 396,900 | 3.5\% | 1.3\% |
| Personal \& Home |  | 44,409 | 47,200 | 6.3\% | 4.0\% |
| Machinery | Industrial sewing machines | 26,802 | 29,900 | 11.6\% | 10.1\% |
|  | Machine tools | 45,352 | 58,200 | 28.3\% | 27.9\% |
|  | Industrial Parts | 18,789 | 20,100 | 7.0\% | 6.5\% |
|  | Total | 90,944 | 108,200 | 19.0\% | 18.2\% |
| Network \& Contents |  | 49,731 | 49,700 | -0.1\% | -0.2\% |
| Domino |  | 59,354 | 66,400 | 11.9\% | 12.1\% |
| Others |  | 13,117 | 11,600 | -11.6\% | 10.9\% |
| G. total |  | 641,185 | 680,000 | 6.1\% | 5.0\% |

3-3. Business seament profit by seament

| 3-3. Business seament profit by seament |  |  | (Millions of yen) |
| :---: | :---: | :---: | :---: |
|  | FY ended <br> Mar 31, 2017 | FY ending <br> Mar 31,2018 forecast | Change |
| Printing \& Solutions | 45,654 | 45,300 | -0.8\% |
| Personal \& Home | 2,038 | 3,200 | 57.0\% |
| Machinery | 6,177 | 9,500 | 53.8\% |
| Network \& Contents | 2,213 | 2,500 | 12.9\% |
| Domino | 4,177 | 4,600 | 10.1\% |
| Others | 697 | 900 | 29.1\% |
| Adjutment | -199 | - | - |
| G. total | 60,759 | 66,000 | 8.6\% |


| (Millions of yen) |  |  |
| ---: | ---: | ---: |
| FY ended <br> Mar 31, 2016 | FY ended <br> Mar 31, 2017 | FY ending <br> Mar 31,2018 <br> forecast |
| 682,119 | 641,185 | 680,000 |
| 54,934 | 60,759 | 66,000 |
| 58,640 | 59,152 | 62,500 |
| - | - | - |
| 41,238 | 47,242 | 46,000 |
| 120.16 | 109.03 | 110.65 |
| 132.36 | 119.37 | 123.43 |
| $8.6 \%$ | $9.2 \%$ | $9.2 \%$ |
| $12.1 \%$ | $13.9 \%$ | - |
| $6.7 \%$ | $7.0 \%$ | - |
| 158.83 | 181.96 | 176.91 |
|  |  |  |


| 3-4. Operatina Profit bv seament |  |  | (Millions of yen) |
| :---: | :---: | :---: | :---: |
|  | FY ended <br> Mar 31, 2017 | FY ending <br> Mar 31,2018 forecast | Change |
| Printing \& Solutions | 45,520 | 43,500 | -4.4\% |
| Personal \& Home | 1,880 | 2,400 | 27.6\% |
| Machinery | 5,980 | 9,500 | 58.9\% |
| Network \& Contents | 854 | 2,300 | 169.0\% |
| Domino | 4,366 | 4,200 | -3.8\% |
| Others | 749 | 600 | -20.0\% |
| Adjutment | -199 | - | - |
| G. total | 59,152 | 62,500 | 5.7\% |

4-1. Capital expenditure/Depreciation and amortization (annual)

|  | J-GAAP |  |  |  |  | IFRS |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY ended Mar 31, 2012 | FY ended Mar 31, 2013 | FY ended <br> Mar 31, 2014 | FY ended <br> Mar 31, 2015 | FY ended <br> Mar 31, 2016 | FY ended Mar 31, 2016 | FY ended Mar 31,2017 | FY ending Mar 31,2018 forecast |
| Capital expenditure | 27,833 | 30,237 | 34,858 | 34,064 | 39,976 | 41,469 | 28,644 | 35,000 |
| Depreciation and amortization | 23,069 | 24,476 | 27,613 | 28,205 | 34,341 | 34,934 | 33,811 | 35,600 |

4-2. Capital expenditure/Depreciation and amortization (quarterly results)

|  | IFRS |  |  |  | IFRS |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY ended March 31, 2017 |  |  |  | FY ending <br> Mar 312018 |
|  | 1st Quarter <br> (Apr to Jun 2016) | 2nd Quarter (Jul to sep 2016) | $\begin{array}{\|c\|} \hline \text { 3rd Quarter } \\ \text { (Oct to Dec 2016) } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { 4th Quarter } \\ \text { (Jan to Mar 2017) } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { 1st Quarter } \\ \text { (Apr to Jun 2017) } \\ \hline \end{array}$ |
| Capital expenditure | 6,656 | 6,200 | 6,586 | 9,201 | 6,387 |
| Depreciation and amortization | 8,633 | 8,402 | 8,316 | 8,457 | 8,399 |

## 5-1. R\&D Expenses (annual)

| -1. R\&D Expenses (annual) |  |  |  |  |  | (Millions of yen) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | J-GAAP |  |  |  |  | IFRS |  |  |
|  | FY ended Mar 31, 2012 | FY ended Mar 31, 2013 | FY ended <br> Mar 31, 2014 | FY ended <br> Mar 31, 2015 | $\begin{gathered} \text { FY ended } \\ \text { Mar 31, } 2016 \end{gathered}$ | FY ended Mar 31, 2016 | FY ended <br> Mar 31,2017 | FY ending Mar 31,2018 Forect |
| R\&D expenses | 39,232 | 37,514 | 40,137 | 42,523 | 46,017 | 44,639 | 42,547 | 46,000 |
| R\&D expenses per sales (\%) | 7.9\% | 7.3\% | 6.5\% | 6.0\% | 6.2\% | 6.5\% | 6.6\% | 6.8\% |

## 5-2. R\&D Expenses (quarterly results)

|  |  |  |  |  | (Millions of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | IFRS |
|  |  | FY ended Ma | rch 31, 2017 |  | FY ending <br> Mar 312018 |
|  | $\begin{array}{\|c\|} \hline \text { 1st Quarter } \\ \text { (Apr to Jun 2016) } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { 2nd Quarter } \\ \text { (Jul to sep 2016) } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { 3rd Quarter } \\ \text { (Oct to Dec 2016) } \\ \hline \end{array}$ | 4th Quarter (Jan to Mar 2017) | $\begin{array}{\|c\|} \hline \text { 1st Quarter } \\ \text { (Apr to Jun 2017) } \\ \hline \end{array}$ |
| R\&D expenses | 9,740 | 11,060 | 10,351 | 11,394 | 10,729 |

## 6. Inventories (quarterly results)

|  | IFRS |  |  |  | IFRS |
| :---: | ---: | ---: | ---: | :---: | :---: |
|  | FY ended March 31, 2017 |  |  |  | FY ending |
| Mar 31, 2018 |  |  |  |  |  |$|$

## 7. Interest - bearing debt

|  | J-GAAP |  |  |  |  | IFRS |  | IFRS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY ended | FY ended | FY ended | FY ended | FY ended | FY ended | FY ended | FY ending Mar 31, 2018 |
|  | Mar 31, 2012 | Mar 31, 2013 | Mar 31, 2014 | Mar 31, 2015 | Mar 31, 2016 | Mar 31, 2016 | Mar 31,2017 | $\begin{array}{\|c\|} \hline \text { 1st Quarter } \\ \text { as of Jun } 30,2017 \\ \hline \end{array}$ |
| Interest - bearing debt (Millions of yen) | 19,966 | 19,224 | 14,366 | 15,481 | 158,440 | 158,487 | 137,592 | 137,484 |
| D E R | 0.1 | 0.1 | 0.05 | 0.04 | 0.49 | 0.48 | 0.40 | 0.38 |

Owners' equity represents Shareholders' equity and Other comprehensive income.

## 8. Cash flows

| 8. Cash flows | J-GAAP |  |  |  |  | IFRS |  | (Millions of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | IFRS |
|  | FY ended <br> Mar 31, 2012 | FY ended Mar 31, 2013 | $\begin{gathered} \text { FY ended } \\ \text { Mar } 31,2014 \end{gathered}$ | FY ended Mar 31, 2015 | FY ended <br> Mar 31, 2016 |  |  | FY ended <br> Mar 31, 2016 | FY ended <br> Mar 31,2017 | FY ending <br> Mar 31, 2018 <br> Q1 YTD |
| Net cash provided by operating activities | 39,327 | 32,734 | 55,019 | 58,021 | 49,241 | 51,304 | 99,155 | 12,511 |
| Net cash used in investing activities | -30,758 | -41,771 | -39,099 | -15,326 | -215,091 | -216,997 | -23,271 | -10,151 |
| Net cash used in financing activities | -14,117 | -6,413 | -13,433 | -18,451 | 134,317 | 134,317 | -30,389 | -7,418 |
| Cash and cash equivalents at end of period | 58,731 | 55,059 | 68,934 | 104,732 | 66,690 | 67,387 | 112,032 | 109,117 |

## 9. Owners' equity

| 9. Owners equity |  |  |  |  |  |  |  | (Millions of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | J-GAAP |  |  |  |  | IFRS |  | IFRS <br> FY ending <br> Mar 31, 2018 |
|  | FY ended <br> Mar 31, 2012 | FY ended <br> Mar 31, 2013 | FY ended <br> Mar 31, 2014 | FY ended <br> Mar 31, 2015 | FY ended <br> Mar 31, 2016 | FY ended <br> Mar 31, 2016 | FY ended <br> Mar 31,2017 |  |
|  |  |  |  |  |  |  |  | $\begin{gathered} \text { 1st Quarter } \\ \text { as of Jun } 30,2017 \\ \hline \end{gathered}$ |
| Total assets | 370,906 | 421,494 | 469,973 | 567,230 | 667,811 | 675,301 | 674,107 | 683,885 |
| Owners' equity | 231,001 | 262,837 | 291,164 | 350,162 | 322,146 | 333,440 | 345,061 | 359,533 |
| Owners' equity ratio (\%) | 62.3\% | 62.4\% | 62.0\% | 61.7\% | 48.2\% | 49.4\% | 51.2\% | 52.6\% |

[^1]
[^0]:    The above-mentioned forecasts are the results of estimations based on outlook for economic environment and predictions at the time of this announcement
    The actual results of business performance may sometimes differ from these forecasts due to various factors.

[^1]:    Owners' equity represents Shareholders' equity and Other comprehensive income.

