## Highlights of Consolidated Results for the 1st Quarter of Fiscal Year ending March 31, 2017

|  | Millions of yen <br> (except for per share amounts) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Three months ended } \\ \text { June 30, } \\ 2016 \\ \hline \end{gathered}$ |  | Three months ended <br> June 30, 2015 |  |  |  | Change (\%) |
| Revenue | Y | 157,528 |  | Y | 164,142 |  | -4.0 |
| Operating profit |  | 21,107 |  |  | 16,406 |  | 28.7 |
| Profit before tax |  | 21,113 |  |  | 16,610 |  | 27.1 |
| Profit for the period |  | 15,324 |  |  | 11,751 |  | 30.4 |
| Profit for the period attributable to owners of the parent company |  | 15,338 |  |  | 11,634 |  | 31.8 |
| Comprehensive income for the period |  | $(34,053)$ |  |  | 19,821 |  | - |
| Basic earnings per share for the period | Y | 59.08 |  | Y | 44.81 |  |  |
| Diluted earnings per share for the period |  | 58.92 |  |  | 44.71 |  |  |
|  |  | As of une 30, 2016 |  |  | As of arch 31, 2016 |  |  |
| Total assets | Y | 615,011 |  | Y | 675,301 |  |  |
| Total equity |  | 311,064 |  |  | 349,986 |  |  |
| Equity attributable to owners of the parent company |  | 294,703 |  |  | 333,440 |  |  |
| Equity attributable to owners of the parent company ratio |  | 47.9 | \% |  | 49.4 | \% |  |
| Equity attributable to owners of the parent company per share | Y | 1,135.08 |  | Y | 1,284.27 |  |  |

Highlights of Consolidated Forecast for Fiscal Year ending March 31, 2017
Millions of yen
(except for per share amounts)

|  | [Revised] <br> Year ending March 31, 2017 |  | $\begin{gathered} \text { Year ended } \\ \text { March 31, } \\ 2016 \\ \hline \end{gathered}$ |  | Change <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | Y | 640,000 | Y | 682,100 | -6.2 |
| Business segment profit |  | 50,000 |  | 54,900 | -9.0 |
| Operating profit |  | 48,500 |  | 58,600 | -17.3 |
| Profit for the period attributable to owners of the parent company |  | 33,500 |  | 41,200 | -18.8 |
|  | [Revised] Year ending March 31, 2017 |  | [Previous] <br> Year ending <br> March 31, 2017 |  |  |
|  |  |  |  |
|  |  |  | Change <br> (\%) |
| Revenue | Y | 640,000 |  |  | Y | 657,500 | -2.7 |
| Business segment profit |  | 50,000 |  |  |  | 46,000 | 8.7 |
| Operating profit |  | 48,500 |  | 45,000 | 7.8 |
| Profit for the period attributable to owners of the parent company |  | 33,500 |  | 31,500 | 6.3 |
| Basic earnings per share for the period | Y | 129.03 | Y | 121.32 |  |
| Dividends per common share |  | 36.00 |  | 36.00 |  |

(Note 1) Forecasted operating results have been changed from the most recent announcement.
(Note 2) No change has been made in forecasted dividends per common share from the most recent announcement.
(Note 3) Business segment profit is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue.

Notes:

1) The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS).
2) Amounts less than 1 million yen have been rounded down.
3) Yen amounts for the three months ended June 30, 2016 have been translated into U.S. dollars for convenience only, at a uniform rate of US\$1=103.00 yen, in the accompanying consolidated financial statements
4) Operating results for the three months ended June 30, 2016 are based on the following currency exchange rates:

Actual average rates for the three months ended June 30, 2016: US\$=109.07 yen, EURO=122.47 yen
Forecasts for the year ending March 31, 2017 are based on the following currency exchange rates:
Assumed average rates for the fiscal year: US\$=106.09 yen, EURO=117.25 yen
5) Number of shares outstanding (including treasury stock): 277,535 thousands as of June 30, 2016, 277,535 thousands as of March 31,2016 Number of treasury stock outstanding: 17,902 thousands as of June 30, 2016, 17,901 thousands as of March 31, 2016 Number of weighted average shares (quarterly): 259,633 thousands during the period ended June 30, 2016, 259,631 thousands during the period ended June 30,2015

## The above-mentioned forecasts are the results of estimations based on outlook for economic environment and predictions at the time of this announcement.

The actual results of business performance may sometimes differ from these forecasts due to various factors.

## CONSOLIDATED BALANCE SHEET

|  | Millions of yen |  |  |  |  |  | Thousands of <br> U.S. dollars <br> As of <br> June 30, <br> 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ansition date) <br> As of <br> April 1, <br> 2015 |  | As of March 31, 2016 |  | As of une 30, 2016 |  |  |
| Assets |  |  |  |  |  |  |  |  |
| Current assets |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | Y | 105,347 | Y | 67,387 | Y | 65,294 | \$ | 633,922 |
| Trade and other receivables |  | 96,404 |  | 94,750 |  | 87,639 |  | 850,864 |
| Other financial assets |  | 9,367 |  | 16,100 |  | 15,487 |  | 150,359 |
| Inventories |  | 121,982 |  | 126,542 |  | 113,299 |  | 1,099,990 |
| Other current assets |  | 13,366 |  | 15,383 |  | 13,240 |  | 128,544 |
| Subtotal |  | 346,468 |  | 320,164 |  | 294,961 |  | 2,863,699 |
| Non-current assets held for sale |  | 385 |  | - |  | - |  | - |
| Total current assets |  | 346,854 |  | 320,164 |  | 294,961 |  | 2,863,699 |
| Non-current assets |  |  |  |  |  |  |  |  |
| Property, plant and equipment |  | 117,453 |  | 128,920 |  | 121,659 |  | 1,181,155 |
| Investment properties |  | 7,609 |  | 6,907 |  | 6,813 |  | 66,146 |
| Goodwill and other intangible assets |  | 17,954 |  | 168,117 |  | 145,127 |  | 1,409,000 |
| Investments accounted for using the equity method |  | 1,343 |  | 1,437 |  | 1,373 |  | 13,330 |
| Other financial assets |  | 42,753 |  | 26,881 |  | 24,920 |  | 241,942 |
| Deferred tax assets |  | 17,618 |  | 16,872 |  | 14,346 |  | 139,282 |
| Other non-current assets |  | 7,871 |  | 6,000 |  | 5,808 |  | 56,388 |
| Total non-current assets |  | 212,604 |  | 355,137 |  | 320,049 |  | 3,107,272 |
| Total assets | $\underline{Y}$ | 559,458 | Y | 675,301 | $\underline{Y}$ | 615,011 | \$ | 5,970,981 |
| Liabilities and Equity |  |  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |  |  |
| Current liabilities |  |  |  |  |  |  |  |  |
| Trade and other payables | Y | 73,817 | Y | 62,139 | Y | 52,241 | \$ | 507,194 |
| Bonds and borrowings |  | 10,494 |  | 20,701 |  | 14,462 |  | 140,408 |
| Other financial liabilities |  | 7,787 |  | 2,558 |  | 3,632 |  | 35,262 |
| Current tax liabilities |  | 14,449 |  | 2,888 |  | 3,852 |  | 37,398 |
| Provisions |  | 5,351 |  | 6,889 |  | 5,877 |  | 57,058 |
| Other current liabilities |  | 42,442 |  | 46,550 |  | 42,131 |  | 409,039 |
| Total current liabilities |  | 154,342 |  | 141,728 |  | 122,196 |  | 1,186,369 |
| Non-current liabilities |  |  |  |  |  |  |  |  |
| Bonds and borrowings |  | 4,705 |  | 137,786 |  | 131,689 |  | 1,278,534 |
| Other financial liabilities |  | 5,858 |  | 11,754 |  | 19,216 |  | 186,563 |
| Retirement benefit obligations |  | 19,564 |  | 17,033 |  | 15,857 |  | 153,951 |
| Provisions |  | 3,701 |  | 2,852 |  | 2,923 |  | 28,379 |
| Deferred tax liabilities |  | 2,601 |  | 11,212 |  | 9,374 |  | 91,010 |
| Other non-current liabilities |  | 2,848 |  | 2,947 |  | 2,687 |  | 26,087 |
| Total non-current liabilities |  | 39,279 |  | 183,586 |  | 181,749 |  | 1,764,553 |
| Total liabilities |  | 193,622 |  | 325,315 |  | 303,946 |  | 2,950,932 |
| Equity |  |  |  |  |  |  |  |  |
| Capital stock |  | 19,209 |  | 19,209 |  | 19,209 |  | 186,495 |
| Capital surplus |  | 17,200 |  | 17,321 |  | 17,321 |  | 168,165 |
| Retained earnings |  | 331,165 |  | 363,864 |  | 377,130 |  | 3,661,456 |
| Treasury stock |  | $(24,224)$ |  | $(24,225)$ |  | $(24,226)$ |  | $(235,204)$ |
| Other components of equity |  | 6,110 |  | $(42,729)$ |  | $(94,732)$ |  | $(919,728)$ |
| Equity attributable to owners of the parent company |  | 349,460 |  | 333,440 |  | 294,703 |  | 2,861,194 |
| Non-controlling interests |  | 16,375 |  | 16,545 |  | 16,361 |  | 158,845 |
| Total equity |  | 365,835 |  | 349,986 |  | 311,064 |  | 3,020,039 |
| Total liabilities and equity | $\underline{Y}$ | 559,458 | Y | 675,301 | Y | 615,011 | \$ | 5,970,981 |

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS

|  | Millions of yen |  |  |  | Thousands of U.S. <br> dollars <br> Three months ended <br> June 30, <br> 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three | nths ended 30, <br> 15 | Three months ended June 30, 2016 |  |  |  |
| Revenue | Y | 164,142 | Y | 157,528 | \$ | 1,529,398 |
| Cost of sales |  | $(97,609)$ |  | $(85,646)$ |  | $(831,515)$ |
| Gross profit |  | 66,533 |  | 71,882 |  | 697,883 |
| Selling, general and administrative expenses |  | $(51,232)$ |  | $(51,741)$ |  | $(502,340)$ |
| Other income |  | 1,713 |  | 2,563 |  | 24,883 |
| Other expenses |  | (608) |  | $(1,596)$ |  | $(15,495)$ |
| Operating profit |  | 16,406 |  | 21,107 |  | 204,922 |
| Finance income |  | 419 |  | 5,898 |  | 57,262 |
| Finance costs |  | (234) |  | $(5,893)$ |  | $(57,214)$ |
| Share of profit of investments accounted for using the equity method |  | 18 |  | 1 |  | 10 |
| Profit before tax |  | 16,610 |  | 21,113 |  | 204,981 |
| Income taxes |  | $(4,858)$ |  | $(5,789)$ |  | $(56,204)$ |
| Profit for the period |  | 11,751 |  | 15,324 |  | 148,777 |
| Profit for the period attributable to: |  |  |  |  |  |  |
| Owners of the parent company |  | 11,634 |  | 15,338 |  | 148,913 |
| Non-controlling interests |  | 116 |  | (13) |  | (126) |
| Profit for the period | Y | 11,751 | Y | 15,324 | \$ | 148,777 |
| Earnings per share for the period: | Yen |  | Yen |  | U.S. dollars |  |
| Basic earnings per share for the period | Y | 44.81 | Y | 59.08 | \$ | 0.57 |
| Diluted earnings per share for the period |  | 44.71 |  | 58.92 |  | 0.57 |

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

|  | Millions of yen |  |  |  | $\qquad$ <br> Three months ended June 30, 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three | ths ended 30, 15 | Three months ended June 30, 2016 |  |  |  |
| Profit for the period | Y | 11,751 | Y | 15,324 | \$ | 148,777 |
| Other comprehensive income |  |  |  |  |  |  |
| Items that will not be reclassified to profit or loss Net gain (loss) on revaluation of equity instruments measured at FVTOCI |  |  |  | (843) |  | $(8,184)$ |
| Subtotal |  |  |  | (843) |  | $(8,184)$ |
| Items that may be reclassified to profit or loss Valuation differences on available-for sale securities |  | 571 |  | - |  |  |
| Net changes in fair value of cash flow hedges Exchange differences on translation of foreign operations |  | 256 7,241 |  | $(25)$ $(48,508)$ |  | $(243)$ $(470,951)$ |
| Subtotal |  | 8,069 |  | $(48,534)$ |  | $(471,204)$ |
| Other comprehensive income, net of tax |  | 8,069 |  | $(49,377)$ |  | $(479,388)$ |
| Comprehensive income for the period |  | 19,821 |  | $(34,053)$ |  | $(330,612)$ |

Comprehensive income attributable to:
Owners of the parent company
Non-controlling interests
Comprehensive income for the period

|  | 19,664 |  | $(33,923)$ |  | $(329,350)$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 156 |  | (129) |  | $(1,252)$ |
| Y | 19,821 | Y | $(34,053)$ | \$ | $(330,612)$ |

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY



## CONSOLIDATED STATEMENT OF CASH FLOWS

|  | Millions of yen |  |  |  | Thousands of <br> U.S. dollars <br> Three months ended <br> June 30, <br> 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ```Three months ended June 30, 2015``` |  | Three months ended June 30, 2016 |  |  |  |
| Cash flows from operating activities |  |  |  |  |  |  |
| Profit before tax | Y | 16,610 | Y | 21,113 | \$ | 204,981 |
| Depreciation and amortization |  | 7,615 |  | 8,633 |  | 83,816 |
| Finance costs (income), net |  | (184) |  | (4) |  | (39) |
| Share of loss (profit) of investments accounted for using the equity method |  | (18) |  | (1) |  | (10) |
| Loss (gain) on sales and disposal of fixed assets, net |  | 123 |  | 189 |  | 1,835 |
| Decrease (increase) in trade and other receivables |  | 5,818 |  | 400 |  | 3,883 |
| Decrease (increase) in inventories |  | $(3,514)$ |  | 1,063 |  | 10,320 |
| Increase (decrease) in trade and other payables |  | $(3,861)$ |  | $(3,914)$ |  | $(38,000)$ |
| Decrease (increase) in retirement benefit assets |  | 7 |  | 54 |  | 524 |
| Increase (decrease) in retirement benefit liabilities |  | (7) |  | 105 |  | 1,019 |
| Other, net |  | $(4,741)$ |  | 1,170 |  | 11,359 |
| Subtotal |  | 17,846 |  | 28,810 |  | 279,709 |
| Interest income received |  | 240 |  | 201 |  | 1,951 |
| Dividend income received |  | 240 |  | 228 |  | 2,214 |
| Interest expenses paid |  | (79) |  | (153) |  | $(1,485)$ |
| Income taxes paid |  | $(15,208)$ |  | $(2,678)$ |  | $(26,000)$ |
| Net cash provided by operating activities | Y | 3,039 | Y | 26,408 | \$ | 256,388 |
| Cash flows from investing activities |  |  |  |  |  |  |
| Purchase of property, plant and equipment |  | $(5,998)$ |  | $(7,217)$ |  | $(70,068)$ |
| Proceeds from sales of property, plant and equipment |  | 68 |  | 199 |  | 1,932 |
| Purchase of intangible assets |  | $(1,542)$ |  | $(1,586)$ |  | $(15,398)$ |
| Purchase of equity instruments |  | (350) |  | (1) |  | (10) |
| Purchase of debt instruments |  | (740) |  | $(1,216)$ |  | $(11,806)$ |
| Proceeds from sales and redemption of debt instruments |  | 1,611 |  | 2,849 |  | 27,660 |
| Acquisition of business |  | $(185,735)$ |  | - |  |  |
| Other, net |  | (450) |  | (154) |  | $(1,495)$ |
| Net cash provided by (used in) investing activities | Y | $(193,137)$ | Y | $(7,127)$ | \$ | $(69,194)$ |
| Cash flows from financing activities |  |  |  |  |  |  |
| Proceeds from short-term debt |  | 175,463 |  | - |  |  |
| Repayments of short-term borrowings |  | $(18,500)$ |  | $(4,779)$ |  | $(46,398)$ |
| Repayments of long-term borrowings |  | - |  | (554) |  | $(5,379)$ |
| Proceeds from issuance of bonds |  | 1,430 |  | - |  |  |
| Repayments of lease obligations |  | (408) |  | (521) |  | $(5,058)$ |
| Dividends paid |  | $(3,899)$ |  | $(4,679)$ |  | $(45,427)$ |
| Dividends paid to non-controlling interests |  | (88) |  | (99) |  | (961) |
| Other, net |  | (1) |  | (0) |  | (0) |
| Net cash provided by (used in) financing activities | $\bar{Y}$ | 153,996 | Y | $(10,634)$ | \$ | $(103,243)$ |
| Effect of exchange rate changes on cash and cash equivalents |  | 3,511 |  | $(10,739)$ |  | $(104,262)$ |
| Net increase (decrease) in cash and cash equivalents |  | $(32,590)$ |  | $(2,092)$ |  | $(20,311)$ |
| Cash and cash equivalents at beginning of period |  | 105,347 |  | 67,387 |  | 654,243 |
| Cash and cash equivalents at end of period | $\bar{Y}$ | 72,757 | Y | 65,294 | \$ | 633,922 |

## SEGMENT INFORMATION

Three months ended June 30, 2015

|  | Millions of yen |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable segments |  |  |  |  |  |  | S.total | Adjustments | Consolidated |
|  | Printing and Solutions | Personal and Home | Machinery | Network and Contents | Domino |  | Others |  |  |  |
| Revenue |  |  |  |  |  |  |  |  |  |  |
| External revenue | 103,904 | 10,868 | 34,721 | 11,914 |  | - | 2,734 | 164,142 | - | 164,142 |
| Inter-segment revenue | - | - | - | - |  | - | 2,776 | 2,776 | $(2,776)$ |  |
| Total revenue | 103,904 | 10,868 | 34,721 | 11,914 |  | - | 5,510 | 166,918 | $(2,776)$ | 164,142 |
| Business segment profit (loss) | 10,290 | 691 | 6,196 | (290) |  |  | 190 | 17,079 | $(1,777)$ | 15,301 |
| Other income (expenses) | 731 | 49 | 129 | (52) |  | - | 248 | 1,105 | - | 1,105 |
| Operating profit (loss) $\square$ | 11,021 | 741 | 6,325 | (343) |  | - | 438 | 18,184 | $(1,777)$ | 16,406 |
| Finance income (costs) |  |  |  |  |  |  |  |  |  | 184 |
| Share of profit of investments accounted for using the equity method |  |  |  |  |  |  |  |  |  | 18 |
| Profit before tax |  |  |  |  |  |  |  |  |  | 16,610 |

## Three months ended June 30, 2016

|  | Millions of yen |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable segments |  |  |  |  |  | S.total | Adjustments | Consolidated |
|  | Printing and Solutions | Personal and Home | Machinery | Network and Contents | Domino | Others |  |  |  |
| Revenue |  |  |  |  |  |  |  |  |  |
| External revenue | 95,298 | 9,499 | 22,962 | 12,586 | 14,414 | 2,767 | 157,528 | - | 157,528 |
| Inter-segment revenue | - | - | - | - | - | 6,531 | 6,531 | $(6,531)$ |  |
| Total revenue | 95,298 | 9,499 | 22,962 | 12,586 | 14,414 | 9,299 | 164,060 | $(6,531)$ | 157,528 |
| Business segment profit (loss) | 16,934 | (19) | 1,879 | 411 | 861 | 198 | 20,265 | (125) | 20,140 |
| Other income (expenses) | 974 | 30 | 68 | (134) | (4) | 33 | 967 | - | 967 |
| Operating profit | 17,908 | 10 | 1,948 | 276 | 857 | 231 | 21,233 | (125) | 21,107 |
| Finance income (costs) Share of profit of investments accounted for using the equity method |  |  |  |  |  |  |  |  | 4 1 |
| Profit before tax |  |  |  |  |  |  |  |  | 21,113 |

Three months ended June 30, 2016

|  | Thousand of U.S. dollars |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable segments |  |  |  |  |  | S.total | Adjustments | Consolidated |
|  | Printing and Solutions | Personal and Home | Machinery | Network and Contents | Domino | Others |  |  |  |
| Revenue |  |  |  |  |  |  |  |  |  |
| External revenue | 925,223 | 92,223 | 222,932 | 122,194 | 139,942 | 26,864 | 1,529,398 | - | 1,529,398 |
| Inter-segment revenue | - | - | - | - | - | 63,408 | 63,408 | $(63,408)$ | - |
| Total revenue | 925,223 | 92,223 | 222,932 | 122,194 | 139,942 | 90,282 | 1,592,816 | $(63,408)$ | 1,529,398 |
| Business segment profit (loss) | 164,408 | (184) | 18,243 | 3,990 | 8,359 | 1,922 | 196,748 | $(1,214)$ | 195,534 |
| Other income (expenses) | 9,456 | 291 | 660 | $(1,301)$ | (39) | 320 | 9,388 | - | 9,388 |
| Operating profit | 173,864 | 97 | 18,913 | 2,680 | 8,320 | 2,243 | 206,146 | $(1,214)$ | 204,922 |

> Finance income (costs)
> Share of profit of investments
> accounted for using the equity
method
Profit before tax

Notes:

1) Brother changed its segments effective April 1, 2016.

Main products in each business segment are as follows:
Printing and Solutions Printers, All-in-Ones, Electronic Stationery, Scanners, etc.
Personal and Home Home Sewing Machines, Home Cutting Machines, etc.
Machinery
Network and Contents Online Karaoke Systems, Content Services, etc.
Domino Industrial Inkjet Printers, Digital Printing Machines, etc.
Others Real Estate, etc.
2) Business segment profit (loss) is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue.
3) The figures for the previous year are presented following the above new classification.

