at your side
February 2, 2016
Highlights of Consolidated Results for the Nine Months and the Third Quarter of Fiscal Year Ending March 31, 2016
Millions of yen

|  | Millions of yen <br> (except for per share amounts) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine months ended <br> December 31, 2015 |  | $\begin{gathered} \text { Nine months ended } \\ \text { December 31, } \\ 2014 \\ \hline \end{gathered}$ |  |  |  | Change <br> (\%) |
| Net sales | Y | 569,662 |  | Y | 521,422 |  | 9.3 |
| Operating income |  | 39,538 |  |  | 45,807 |  | -13.7 |
| Current profits |  | 41,304 |  |  | 42,397 |  | -2.6 |
| Net income attributable to owners of the Company |  | 25,343 |  |  | 48,053 |  | -47.3 |
| (Ref.) Comprehensive income |  | 8,889 |  |  | 79,908 |  | -88.9 |
| Net income per share: |  |  |  |  |  |  |  |
| Basic | Y | 97.61 |  | Y | 183.70 |  |  |
| Diluted |  | 97.39 |  |  | 183.30 |  |  |
|  |  | As of ember 31, 2015 |  |  | As of arch 31, 2015 |  |  |
| Total assets | Y | 740,059 |  | Y | 567,230 |  |  |
| Net assets |  | 367,519 |  |  | 367,284 |  |  |
| Owners' equity ratio |  | 47.3 | \% |  | 61.7 | \% |  |
| Owners' equity per share | Y | 1,348.50 |  | Y | 1,348.69 |  |  |
| (Ref.) Owners' equity |  | 350,109 |  |  | 350,162 |  |  |
| Number of consolidated subsidiaries |  | 113 |  |  | 74 |  |  |
| Number of affiliates using the applied equity method |  | 9 |  |  | 5 |  |  |

Highlights of Consolidated Forecast for Fiscal Year Ending March 31, 2016

(Note 1) Forecasted operating results have been changed from the most recent announcement. (Note 2) No change has been made to forecasted dividend per common share from the most recent announcement.

Notes:

1) The financial statements have been prepared in accordance with accounting principles generally accepted in Japan.
2) Amounts less than 1 million yen have been rounded down
3) Yen amounts for the nine months ended December 31, 2015 have been translated into U.S. dollars for convenience only, at a uniform rate of US\$1=121.00 yen, in the accompanying consolidated financial statements.
4) Operating results for the nine months ended December 31, 2015 are based on the following currency exchange rates:

Actual average rates for the nine months ended December 31, 2015: US\$=121.49 yen, EURO=133.67 yen
Forecasts for the year ending March 31, 2016 are based on the following currency exchange rates:
Assumed average rates for the fiscal year: US $\$=120.73$ yen, EURO $=132.65$ yen
5) Number of shares outstanding (including treasury stock): 277,535 thousands as of December 31, 2015, 277,535 thousands as of March 31,2015

Number of treasury stock outstanding: 17,907 thousands as of December 31, 2015, 17,903 thousands as of March 31, 2015
Number of weighted average shares (nine months): 259,630 thousands during the period ended December 31, 2015, 261,592 thousands during the period ended December 31, 2014

## CONSOLIDATED BALANCE SHEET



## CONSOLIDATED STATEMENT OF INCOME

|  | Millions of yen |  |  |  | Thousands of U.S. dollars <br> Nine months ended December 31, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine months ended December 31, 2015 |  | Nine months ended December 31, 2014 |  |  |  |
| Net sales | Y | 569,662 | Y | 521,422 | \$ | 4,707,957 |
| Cost of sales |  | 308,102 |  | 289,229 |  | 2,546,304 |
| Gross profit |  | 261,560 |  | 232,193 |  | 2,161,654 |
| Selling, general and administrative expenses |  | 222,021 |  | 186,386 |  | 1,834,890 |
| Operating income |  | 39,538 |  | 45,807 |  | 326,764 |
| Non-operating income (expenses): |  |  |  |  |  |  |
| Interest and dividend income |  | 1,041 |  | 1,171 |  | 8,605 |
| Interest expenses |  | (553) |  | (205) |  | $(4,571)$ |
| Other, net |  | 1,278 |  | $(4,375)$ |  | 10,563 |
| Current profits |  | 41,304 |  | 42,397 |  | 341,360 |
| Extraordinary income (expenses): |  |  |  |  |  |  |
| Gain (Loss) on sales and disposals of property, plant and equipment, net |  | 1,529 |  | 15,892 |  | 12,641 |
| Other, net |  | 690 |  | (682) |  | 5,704 |
| Income before income taxes |  | 43,524 |  | 57,607 |  | 359,705 |
| Income taxes |  | 17,831 |  | 9,410 |  | 147,364 |
| Net income |  | 25,693 |  | 48,197 |  | 212,341 |
| Net income attributable to non-controlling interests |  | 349 |  | 143 |  | 2,891 |
| Net income attributable to owners of the Company | Y | 25,343 | Y | 48,053 | \$ | 209,450 |
|  |  |  |  |  |  |  |
| Net income per share: |  | Yen |  | Yen |  | . dollars |
| Basic | Y | 97.61 | Y | 183.70 | \$ | 0.81 |
| Diluted |  | 97.39 |  | 183.30 |  | 0.80 |

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

|  | Millions of yen |  |  |  | Thousands of U.S. dollars <br> Nine months ended <br> December 31, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ths ended ber 31, | Nine months ended December 31, 2014 |  |  |  |
| Net income | Y | 25,693 | Y | 48,197 | \$ | 212,341 |
| Other comprehensive income: |  |  |  |  |  |  |
| Unrealized gain (loss) on available-for-sale securities |  | $(1,385)$ |  | 2,071 |  | $(11,448)$ |
| Deferred gain (loss) on derivatives under hedge accounting |  | 393 |  | 569 |  | 3,252 |
| Foreign currency translation adjustments |  | $(16,541)$ |  | 28,447 |  | $(136,706)$ |
| Defined retirement benefit plans |  | 731 |  | 623 |  | 6,044 |
| Share of other comprehensive income (loss) in associates |  | (1) |  | (1) |  | (12) |
| Total other comprehensive income (loss) |  | $(16,803)$ |  | 31,711 |  | $(138,870)$ |
| Comprehensive income | Y | 8,889 | Y | 79,908 | \$ | 73,471 |

Comprehensive income attributable to:
Owners of the Company
Non-controlling interests
$\mathbf{8 , 5 3 2}$
357 Y

79,728 179

| Millions of yen |  |  | Thousands of <br> U.S. dollars |
| :---: | :---: | :---: | :---: |
| Nine months ended <br> September 30, | Nine months ended <br> 2015 | Nine months ended |  |
| September 30, |  | September 30, |  |
| 2014 |  | 2015 |  |


| Printing \& Solutions |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales |  |  |  |  |  |  |
| Unaffiliated customers | Y | 363,281 | Y | 350,416 | \$ | 3,002,324 |
| Intersegment |  | - |  | - |  |  |
| Total |  | 363,281 |  | 350,416 |  | 3,002,324 |
| Operating income |  | 27,418 |  | 30,321 |  | 226,599 |
| Personal \& Home |  |  |  |  |  |  |
| Net sales |  |  |  |  |  |  |
| Unaffiliated customers | Y | 41,473 | Y | 38,494 | \$ | 342,757 |
| Intersegment |  | - |  | - |  |  |
| Total |  | 41,473 |  | 38,494 |  | 342,757 |
| Operating income |  | 4,356 |  | 4,189 |  | 36,006 |
| Machinery \& Solution |  |  |  |  |  |  |
| Net sales |  |  |  |  |  |  |
| Unaffiliated customers | Y | 65,753 | Y | 73,358 | \$ | 543,415 |
| Intersegment |  | - |  | - |  |  |
| Total |  | 65,753 |  | 73,358 |  | 543,415 |
| Operating income |  | 9,608 |  | 11,758 |  | 79,410 |
| Network \& Contents |  |  |  |  |  |  |
| Net sales |  |  |  |  |  |  |
| Unaffiliated customers | Y | 40,805 | Y | 35,128 | \$ | 337,239 |
| Intersegment |  | - |  | - |  |  |
| Total |  | 40,805 |  | 35,128 |  | 337,239 |
| Operating income (loss) |  | (542) |  | $(1,873)$ |  | $(4,485)$ |
| Industrial Part |  |  |  |  |  |  |
| Net sales |  |  |  |  |  |  |
| Unaffiliated customers | Y | 13,626 | Y | 12,902 | \$ | 112,616 |
| Intersegment |  | - |  | - |  | - |
| Total |  | 13,626 |  | 12,902 |  | 112,616 |
| Operating income |  | 617 |  | 195 |  | 5,105 |
| Domino |  |  |  |  |  |  |
| Net sales |  |  |  |  |  |  |
| Unaffiliated customers | Y | 33,232 | Y | - | \$ | 274,649 |
| Intersegment |  | - |  | - |  |  |
| Total |  | 33,232 |  | - |  | 274,649 |
| Operating income (loss) |  | $(1,084)$ |  | - |  | $(8,965)$ |
| Others |  |  |  |  |  |  |
| Net sales |  |  |  |  |  |  |
| Unaffiliated customers | Y | 11,489 | Y | 11,121 | \$ | 94,956 |
| Intersegment |  | 8,749 |  | 9,530 |  | 72,311 |
| Total |  | 20,239 |  | 20,652 |  | 167,267 |
| Operating income |  | 1,015 |  | 1,333 |  | 8,390 |
| Adjustment |  |  |  |  |  |  |
| Net sales |  |  |  |  |  |  |
| Unaffiliated customers | Y | - | Y | - | \$ | - |
| Intersegment |  | $(8,749)$ |  | $(9,530)$ |  | $(72,311)$ |
| Total |  | $(8,749)$ |  | $(9,530)$ |  | $(72,311)$ |
| Operating income |  | $(1,850)$ |  | (115) |  | $(15,295)$ |
| Consolidated |  |  |  |  |  |  |
| Net sales |  |  |  |  |  |  |
| Unaffiliated customers | Y | 569,662 | Y | 521,422 | \$ | 4,707,957 |
| Intersegment |  | - |  | - |  |  |
| Total |  | 569,662 |  | 521,422 |  | 4,707,957 |
| Operating income |  | 39,538 |  | 45,807 |  | 326,764 |

Note:
Main products in each business segment are as follows:

Printing \& Solutions
Personal \& Home
Machinery \& Solution
Network \& Contents
Industrial Part
Domino
Others

Printers, All-in-Ones, FAX Machines, Electronic Stationery, Typewriters, Scanners
Home Sewing Machines, Home Cutting Machines, etc.
Industrial Sewing Machines, Machine Tools, Garment Printers
Online Karaoke Systems, Content Services, Content-delivery Systems, etc.
Reducers, Gears, etc.
Coding \& Marking, Digital Printing
Real Estate, etc.

Supplementary Information for the 3rd Quarter of Fiscal Year Ending March 31, 2016

|  |  | FY ended <br> Mar 31, 2015 <br> (Apr to Dec 2014) | FY ending Mar 31, 2016 (Apr to Dec 2015) | Change <br> ( w/o forex impact ) |
| :---: | :---: | :---: | :---: | :---: |
| Net sales |  | 521,422 | 569,662 | $\begin{array}{r} 9.3 \% \\ (+5.9 \%) \end{array}$ |
| Operating income |  | 45,807 | 39,538 | -13.7\% |
| Current profits |  | 42,397 | 41,304 | -2.6\% |
| Net income Attributable to owners of the company |  | 48,053 | 25,343 | -47.3\% |
| Exchange rates | Yen-USD | 107.27 | 121.49 | - |
|  | Yen-EUR | 140.50 | 133.67 | - |
| Operating profit ratio (\%) |  | 8.8\% | 6.9\% | - |

Operating profit ratio $=$ Operating income $/$ Net sales

* "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.

1-2. Sales by business segment (9-month results)

|  |  | $\begin{array}{\|c\|} \hline \text { FY ended } \\ \text { Mar 31, 2015 } \\ \text { (Apr to Dec 2014) } \end{array}$ | FY ending <br> Mar 31, 2016 <br> (Apr to Dec 2015) | Change | Change wo forex impact |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Printing \& Solutions | Communications and Printing equipment | 311,863 | 321,825 | 3.2\% | 0.1\% |
|  | Electronic stationery | 38,553 | 41,456 | 7.5\% | 2.5\% |
|  | Total | 350,416 | 363,281 | 3.7\% | 0.3\% |
| Personal \& Home |  | 38,494 | 41,473 | 7.7\% | 2.8\% |
| MachinerySolution | Industrial sewing machines | 20,019 | 23,643 | 18.1\% | 8.1\% |
|  | Machine tools | 53,338 | 42,109 | -21.1\% | -23.8\% |
|  | Total | 73,358 | 65,753 | -10.4\% | -15.1\% |
| Network \& Contents |  | 35,128 | 40,805 | 16.2\% | 15.9\% |
| Industrial Part |  | 12,902 | 13,626 | 5.6\% | 3.1\% |
| Domino |  | - | 33,232 | - | - |
| Others |  | 11,121 | 11,489 | 3.3\% | 3.3\% |
| G. total |  | 521,422 | 569,662 | 9.3\% | 5.9 |



Oerating profit ratio $=$ Operating income $/$ Net sales

* "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.

2-2. Sales by business segment (quarterly results)

|  |  | FY ended Mar 31, 2015 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{\|c\|} \hline \text { 1st Quarter } \\ \text { (Apr to Jun 2014) } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { 2nd Quarter } \\ \text { (Jul to Sep 2014) } \end{array}$ | $\begin{array}{\|c\|} \hline \text { 3rd Quarter } \\ \text { (Oct to Dec 2014) } \\ \hline \end{array}$ | 4th Quarter <br> (Jan to Mar 2015) | Total |
| Printing \& Solutions | Communications and Printing equipment | 95,855 | 97,327 | 118,680 | 109,934 | 421,797 |
|  | Electronic stationery | 11,943 | 12,697 | 13,912 | 13,906 | 52,459 |
|  | Total | 107,798 | 110,025 | 132,592 | 123,840 | 474,257 |
| Personal \& Home |  | 9,366 | 12,481 | 16,646 | 12,951 | 51,445 |
| Machinery \& Solution | \|ndustrial sewing machines | 6,667 | 6,332 | 7,018 | 7,283 | 27,302 |
|  | Machine tools | 18,310 | 15,576 | 19,452 | 19,975 | 73,314 |
|  | Total | 24,978 | 21,909 | 26,471 | 27,258 | 100,617 |
| Network \& Contents |  | 10,687 | 11,839 | 12,601 | 13,821 | 48,950 |
| Industrial Part |  | 4,198 | 4,414 | 4,289 | 4,540 | 17,443 |
| Domino |  | - | - | - | - | - |
| $\frac{\text { Others }}{\text { G. total }}$ |  | 3,406 | 3,567 | 4,149 | 3,402 | 14,524 |
|  |  | 160,436 | 164,236 | 196,750 | 185,814 | 707,237 |


$\left.$| FY ending <br> Mar 31, 2016 |  |  |
| ---: | ---: | ---: |
| 1st Quarter <br> (Aprlions of yen) |  |  |
| 103 2nd Quarter |  |  |
| (Jul to Sep 2015) |  |  | | 3rd Quarter |
| :---: |
| (Oct to Dec 2015) | \right\rvert\,

## 2-3. Operating income by business segment (quarterly results)

|  | FY ended Mar 31, 2015 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { 1st Quarter } \\ \text { (Apr to Jun 2014) } \end{gathered}$ | $\begin{gathered} \text { 2nd Quarter } \\ \text { (Jul to Sep 2014) } \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { 3rd Quarter } \\ \text { (Oct to Dec 2014) } \\ \hline \end{array}$ | $\begin{array}{c\|} \hline \text { 4th Quarter } \\ \text { (Jan to Mar 2015) } \end{array}$ | Total |
| Printing \& Solutions | 11,778 | 9,290 | 9,252 | 5,401 | 35,722 |
| Personal \& Home | 712 | 1,273 | 2,202 | 740 | 4,929 |
| Machinery \& Solution | 4,175 | 3,348 | 4,233 | 4,461 | 16,219 |
| Network \& Contents | -975 | -666 | -232 | 1,017 | -856 |
| Industrial Part | 184 | 15 | -4 | 91 | 286 |
| Domino | - | - | - | - | - |
| Others | 614 | 210 | 392 | 21 | 1,239 |
| Adjustment | - | - | - | - | - |
| G. total | 16,490 | 13,471 | 15,845 | 11,734 | 57,541 |



## 2-4. Sales by geographic segment (quarterly results)

|  |  |  |  |  |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st Quarter <br> (Apr to Jun 2014) |  |  |  |  |  | 2nd Quarter <br> (Jul to Sep 2014) | 3rd Quarter <br> (Oct to Dec 20144) | 4th Quarter <br> (Jan to Mar 2015) | Total |
| Japan | 39,990 | 41,352 | 48,264 | 48,755 | 179,019 |  |  |  |  |  |
| Americas | 49,682 | 54,631 | 65,903 | 60,319 | 230,536 |  |  |  |  |  |
| Europe | 39,661 | 39,161 | 48,444 | 45,648 | 172,914 |  |  |  |  |  |
| Asia and Others | 31,102 | 29,091 | 34,137 | 31,092 | 124,766 |  |  |  |  |  |
| G. total | 160,436 | 164,236 | 196,750 | 185,814 | 707,237 |  |  |  |  |  |



| 3-1. Consolidated results (annual) |  |  |  |  |  |  | (Millions of yen)FY endingMar 31, 2016forecast |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY ended <br> Mar 31, 2010 | FY ended <br> Mar 31, 2011 | FY ended <br> Mar 31, 2012 | FY ended <br> Mar 31, 2013 | FY ended <br> Mar 31, 2014 | FY ended <br> Mar 31, 2015 |  |
| Net sales | 446,269 | 502,830 | 497,390 | 516,066 | 616,834 | 707,237 | 755,000 |
| Operating income | 26,637 | 36,092 | 34,183 | 29,775 | 43,301 | 57,541 | 43,000 |
| Current profits | 29,664 | 38,612 | 34,351 | 23,144 | 35,613 | 51,557 | 45,000 |
| Net income Attributable to owners of the company | 19,629 | 26,238 | 19,525 | 17,826 | 19,220 | 53,969 | 28,000 |
| Exchange rates $\quad$ Yen-USD | 93.04 | 85.82 | 79.30 | 83.23 | 100.00 | 110.03 | 120.73 |
| Yen-EUR | 130.62 | 113.56 | 110.17 | 107.57 | 134.01 | 138.68 | 132.65 |
| Overseas sales ratio (\%) | 80.2\% | 76.6\% | 77.0\% | 77.0\% | 79.5\% | 81.9\% | - |
| Operating profit ratio (\%) | 6.0\% | 7.2\% | 6.9\% | 5.8\% | 7.0\% | 8.1\% | 5.7\% |
| ROE (\%) | 9.6\% | 12.1\% | 8.7\% | 7.2\% | 6.9\% | 16.8\% | - |
| ROA (\%) | 5.6\% | 7.1\% | 5.3\% | 4.5\% | 4.3\% | 10.4\% | - |
| Net income per share (yen) | 73.34 | 98.03 | 72.95 | 66.65 | 72.20 | 206.68 | 107.85 |

Operating profit ratio $=$ Operating income $/$ Net sales
ROE = Net income Attributable to owners of the company / Owners' equity (average of opening balance and ending balance)
Owners' equity represents Shareholders' equity and Other comprehensive income.

* ROA = Net income Attributable to owners of the company / Total assets (average of opening balance and ending balance)
* "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.


## 3-2. Sales by business segment (FY ending Mar 31, 2016)

|  |  | FY ended Mar 31, 2015 | FY ending Mar 31, 2016 forecast | Change | Change w/o forex impact |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Printing \& Solutions | Communications and Printing equipment | 421,797 | 426,100 | 1.0\% | 0.0\% |
|  | Electronic stationery | 52,459 | 55,600 | 6.0\% | 3.5\% |
|  | Total | 474,257 | 481,700 | 1.6\% | 0.4\% |
| Personal \& Home |  | 51,445 | 53,100 | 3.2\% | 0.5\% |
| Machinery \& Solution | Industrial sewing machines | 27,302 | 32,000 | 17.2\% | 11.0\% |
|  | Machine tools | 73,314 | 51,500 | -29.8\% | -31.7\% |
|  | Total | 100,617 | 83,500 | -17.0\% | -20.1\% |
| Network \& Contents |  | 48,950 | 55,500 | 13.4\% | 13.1\% |
| Industrial Part |  | 17,443 | 18,500 | 6.1\% | 4.7\% |
| Domino |  | - | 48,400 | - | - |
| Others |  | 14,524 | 14,300 | -1.5\% | -2.0\% |
| G. total |  | 707,237 | 755,000 | 6.8\% | 5.3\% |

## 3-3. Operating income by business segment (FY ending Mar 31, 2016) (Millions of yen)

|  | FY ended <br> Mar 31, 2015 | FY ending <br> Mar 31, 2016 <br> forecast | Change |
| :---: | ---: | ---: | ---: |
| Printing \& Solutions | 35,722 | 30,600 | $-14.3 \%$ |
| Personal \& Home | 4,929 | 4,500 | $-8.7 \%$ |
| Machinery \& Solution | 16,219 | 9,900 | $-39.0 \%$ |
| Network \& Contents | -856 | 200 | - |
| Industrial Part | 286 | 800 | $179.0 \%$ |
| Domino | - | $-2,200$ | - |
| Others | 1,239 | 1,000 | $-19.3 \%$ |
| Adjustment | - | $-1,800$ | - |
| G. total | 57,541 | 43,000 | $-25.3 \%$ |

*"Adjustment" in the forecast for the FY ending March 31, 2016 is mainly costs associated with the share acquisition of Domino, which was recorded in the first quarter of the FY ending March 31, 2016.

## 3-4. Sales by geographic segment (FY ending Mar 31, 2016)

(Millions of yen)

|  | FY ended <br> Mar 31, 2015 | FY ending <br> Mar 31,2016 <br> forecast | Change | Change <br> w/o forex <br> impact |
| :---: | ---: | ---: | ---: | ---: |
| Japan | 179,019 | 177,200 | $-1.0 \%$ | $-1.0 \%$ |
| Americas | 230,536 | 245,400 | $6.4 \%$ | $0.6 \%$ |
| Europe | 172,914 | 215,900 | $24.9 \%$ | $28.6 \%$ |
| Asia and Others | 124,766 | 116,500 | $-6.6 \%$ | $-9.3 \%$ |
| G. total | 707,237 | 755,000 | $6.8 \%$ | $5.3 \%$ |

[^0]
## 4-1. Capital expenditure/Depreciation and amortization (annual)

| (Millions of yen) |
| ---: | ---: |
| FY ending <br> Mar 31,2016 <br> forecast |
| 40,000 |
| 34,900 |

## 4-2. Capital expenditure/Depreciation and amortization (quarterly results)

|  | FY ended Mar 31, 2015 |  |  |  | FY ending Mar 31, 2016 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st Quarter (Apr to Jun 2014) | 2nd Quarter (Jul to Sep 2014) | 3rd Quarter (Oct to Dec 2014) | $\begin{gathered} \text { 4th Quarter } \\ \text { (Jan to Mar 2015) } \end{gathered}$ | 1st Quarter (Apr to Jun 2015) | 2nd Quarter (Jul to sep 2015) | 3rd Quarter (Oct to Dec 2015) |
| Capital expenditure | 5,247 | 8,445 | 8,518 | 11,852 | 5,824 | 10,146 | 11,066 |
| Depreciation and amortization | 6,118 | 6,575 | 7,455 | 8,055 | 6,695 | 7,695 | 10,197 |

## 5-1. R\&D Expenses (annual)

|  | FY ended <br> Mar 31, 2010 | FY ended <br> Mar 31,2011 | FY ended <br> Mar 31,2012 | FY ended <br> Mar 31,2013 | FY ended <br> Mar 31,2014 | FY ended <br> Mar 31,2015 | FY ending <br> Mar 31,2016 <br> forecast |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| R\&D expenses | 34,778 | 36,252 | 39,232 | 37,514 | 40,137 | 42,523 | 46,700 |
| R\&D expenses per sales (\%) | $7.8 \%$ | $7.2 \%$ | $7.9 \%$ | $7.3 \%$ | $6.5 \%$ | $6.0 \%$ | $6.2 \%$ |

## 5-2. R\&D Expenses (quarterly results)

| ts) |  |  |  |  | (Millions of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| FY ended Mar 31, 2015 |  |  | $\begin{gathered} \hline \text { FY ending } \\ \text { Mar 31, } 2016 \\ \hline \end{gathered}$ |  |  |
| 2nd Quarter (Jul to Sep 2014) | 3rd Quarter (Oct to Dec 2014) | 4th Quarter (Jan to Mar 2015) | 1st Quarter (Apr to Jun 2015) | 2nd Quarter (Jul to sep 2015) | 3rd Quarter (Oct to Dec 2015) |
| 10,649 | 10,173 | 12,190 | 10,376 | 11,873 | 11,417 |

## 6. Inventories

|  | FY ended Mar 31, 2015 |  |  |  | FY ending Mar 31, 2016 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st Quarter <br> as of Jun 30,2014 | 2nd Quarter as of Sep 30, 2014 | 3rd Quarter as of Dec 31, 2014 | 4th Quarter <br> as of Mar 31, 2015 | 1st Quarter as of Jun 30, 2015 | 2nd Quarter as of Sep 30, 2015 | $\begin{gathered} \text { 3rd Quarter } \\ \text { as of Dec 31,2015 } \end{gathered}$ |
| Inventories (Millions of yen) | 107,103 | 125,145 | 129,229 | 122,425 | 138,435 | 139,966 | 137,517 |
| Inventories/cost of sales | 3.6 | 4.2 | 3.5 | 3.7 | 4.3 | 4.0 | 3.9 |

## 7. Interest - bearing debt

|  | FY ended <br> Mar 31, 2010 | FY ended <br> Mar 31, 2011 | FY ended <br> Mar 31, 2012 | FY ended <br> Mar 31, 2013 | FY ended <br> Mar 31,2014 | FY ended <br> Mar 31,2015 | FY ending Mar 31, 2016 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | 3rd Quarter as of Dec 31, 2015 |
| Interest - bearing debt (Millions of yen) | 26,943 | 24,386 | 19,966 | 19,224 | 14,366 | 15,481 | 186,584 |
| D E R | 0.1 | 0.1 | 0.1 | 0.1 | 0.05 | 0.04 | 0.53 |

DER $=$ Interest-bearing debt / Owners' equity
Owners' equity represents Shareholders' equity and Other comprehensive income.

## 8. Owners' equity

| (Millions of yen) |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | FY ended <br> Mar 31, 2010 | FY ended <br> Mar 31, 2011 | FY ended <br> Mar 31, 2012 | FY ended <br> Mar 31, 2013 | FY ended <br> Mar 31,2014 | FY ended <br> Mar 31,2015 |
| Total assets | 365,990 | 372,645 | 370,906 | 421,494 | 469,973 | 567,230 |
| Mar 31, 2016 <br> 3rd Quarter <br> as of Dec 31, 2015 |  |  |  |  |  |  |
| Owners' equity | 212,221 | 220,122 | 231,001 | 262,837 | 291,164 | 350,162 |
| Owners' equity ratio (\%) | $58.0 \%$ | $59.1 \%$ | $62.3 \%$ | $62.4 \%$ | $62.0 \%$ | $61.7 \%$ |

[^1]Owners' equity represents Shareholders' equity and Other comprehensive income.


[^0]:    Forecast sales figures in the Domino business for the FY ending March 31, 2016 are all recoded in the "Europe" segment.

[^1]:    * Owners' equity ratio = Owners' equity / Total assets

