

Highlights of Consolidated Results for the 1st Quarter of Fiscal Year ending March 31, 2013

Millions of yen (except for per share amounts)

	Thr	ee months ended June 30, 2012	і Ті	nree months ended June 30, 2011	ı _	Change (%)
Net sales	Υ	120,666	Υ	122,773		-1.7
Operating income		11,533		14,204		-18.8
Current profits		12,249		14,604		-16.1
Net income		10,300		6,567		56.8
(Ref.) Comprehensive income		180		4,480		-96.0
Net income per share: Basic Diluted	Y	38.48 38.42	Y	24.54 24.50		
		As of June 30, 2012		As of March 31, 2012		
Total assets	Υ	357,237	Y	370,906	_	
Net assets		229,057		231,425		
Owners' equity ratio		64.0	%	62.3	%	
Owners' equity per share	Υ	854.17	Υ	863.01		
(Ref.) Owners' equity		228,633		231,001		
Number of consolidated subsidiaries Number of affiliates using the applied equity met	hod	60 6		55 8		

Highlights of Consolidated Forecast for Fiscal Year ending March 31, 2013

		Millions of yen (except for per share amounts)						
		[Forecast] Year ending March 31, 2013		ear ended March 31, 2012	Change (%)			
Net sales Operating income	Y	530,000 34,000	Υ	497,390 34,183	6.6 -0.5			
Current profits Net income		35,000 23,000		34,351 19,525	1.9 17.8			
Net income per share Dividends per common share	Y	85.93 24.00	Υ	72.95 24.00				

(Note 1) No change has been made in forecasted operating results in this quarterly period. (Note 2) No change has been made in forecasted dividends per common share in this quarterly period.

Notes:

- 1) The financial statements have been prepared in accordance with accounting principles generally accepted in Japan.
- 2) Amounts less than 1 million yen have been rounded down.
- 3) Yen amounts for the three months ended June 30, 2012 have been translated into U.S. dollars for convenience only, at a uniform rate of US\$1=82.00 yen, in the accompanying consolidated financial statements.
- 4) Operating results for the three months ended June 30, 2012 are based on the following currency exchange rates: Actual average rates for the three months ended June 30, 2012: US\$=80.40 yen, EURO=103.35 yen Forecasts for the year ending March 31, 2013 are based on the following currency exchange rates:
- Assumed average rates for the fiscal year: US\$=80.07 yen, EURO=104.01 yen

 Number of shares outstanding (including treasury stock): 277,535 thousands as of June 30, 2012, 277,535 thousands as of March 31, 2012

 Number of treasury stock outstanding: 9,868 thousands as of June 30, 2012, 9,866 thousands as of March 31, 2012 Number of weighted average shares (quarterly): 267,668 thousands during the period ended June 30, 2012, 267,645 thousands during the period ended June 30, 2011

The above-mentioned forecasts are the results of estimations based on outlook for economic environment and predictions at the time of this announcement. The actual results of business performance may sometimes differ from these forecasts due to various factors.

CONSOLIDATED BALANCE SHEETS

	Million	Thousands of U.S. dollars	
	As of	As of	As of
	June 30,	March 31,	June 30,
	2012	2012	2012
ASSETS			
Current assets			
Cash and cash equivalents	Y 56,407	Y 59,536	\$ 687,902
Trade receivables	57,749	65,634	704,265
Inventories	78,771	76,483	960,623
Other current assets	26,042	24,392	317,595
Total current assets	218,971	226,047	2,670,385
Net property, plant and equipment	69,707	69,945	850,093
Intangible fixed assets	19,857	19,915	242,162
Other assets	48,700	54,997	593,913
Total assets	Y 357,237	Y 370,906	\$ 4,356,553
LIABILITIES AND NET ASSETS Current liabilities			
Short-term debt	Y 19,422	Y 19,466	\$ 236,859
Trade payables	37,958	35,978	462,910
Other current liabilities	49,938	62,034	609,005
Total current liabilities	107,319	117,478	1,308,774
Long-term liabilities	- , -	, -	, ,
Long-term debt	500	500	6,098
Other long-term liabilities	20,360	21,501	248,300
Total liabilities	128,180	139,480	1,563,172
Net assets			
Shareholders' equity			
Capital stock	19,209	19,209	234,267
Capital surplus	16,151	16,151	196,968
Retained earnings	251,338	243,725	3,065,108
Treasury stock	(11,672)	(11,672)	(142,347)
Total shareholders' equity	275,027	267,413	3,353,996
Other comprehensive income	•	·	
Unrealized gain (loss) on available-for-sale securities	963	2,176	11,751
Deferred gain (loss) under hedge accounting	100	(184)	1,223
Foreign currency translation adjustments	(47,458)	(38,404)	(578,762)
Total other comprehensive income	(46,394)	(36,412)	(565,788)
Stock acquisition rights	420	420	5,123
Minority interests	4	3	50
Total net assets	229,057	231,425	2,793,381
Total liabilities and net assets	Y 357,237	Y 370,906	\$ 4,356,553

CONSOLIDATED STATEMENTS OF INCOME

		Millions	Thousands of U.S. dollars			
	Ju	onths ended ine 30, 2012	J	months ended lune 30, 2011		e months ended June 30, 2012
Net sales	Y 120,666		Υ	122,773	\$	1,471,547
Cost of sales		68,078		67,454		830,230
Gross profit		52,588		55,319		641,317
Selling, general and administrative expenses		41,054		41,114		500,661
Operating income		11,533		14,204		140,656
Non-operating income (expenses):						
Interest and dividend income		386		464		4,713
Interest expenses		(115)		(159)		(1,415)
Other, net		445		94		5,432
Current profits		12,249		14,604		149,386
Extraordinary income (expenses):						
Gain (Loss) on sales and disposals of property, plant and equipment, net		(66)		117		(807)
Other, net		(317)		745		(3,868)
Income before income taxes		11,866		15,467		144,711
Income taxes		1,566		8,900		19,098
Income before minority interests		10,300		6,567		125,613
Minority interests in net income		(0)		0		(1)
Net income	<u>Y</u>	10,300	<u>Y</u>	6,567		125,614
Net income per share:	Yen		Yen		U.S. dollars	
Basic	Υ	38.48	Υ	24.54	\$	0.47
Diluted		38.42		24.50		0.47

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Millions of yen					Thousands of U.S. dollars	
		Three months ended		Three months ended		Three months ended	
	June 30,		June 30,		June 30,		
		2012	2011		2012		
Income before minority interests	Y 10,300		Υ	6,567	\$	125,613	
Other comprehensive income:							
Unrealized gain (loss) on available-for-sale securities		(1,204)		(58)		(14,692)	
Deferred gain (loss) under hedge accounting		284		69		3,474	
Foreign currency translation adjustments		(9,191)		(2,087)		(112,095)	
Share of other comprehensive income of associates		(8)		(10)		(100)	
Total other comprehensive income (loss)		(10,119)		(2,086)		(123,414)	
Comprehensive income	Υ	180	Υ	4,480	\$	2,199	
Comprehensive income attributable to:							
Owners of the Company	Υ	180	Υ	4,480	\$	2,200	
Minority interests		(0)		0		(1)	

SEGMENT INFORMATION

		Millions	Thousands of U.S. dollars				
		months ended June 30, 2012	ne 30, June 30,		Three months ended June 30, 2012		
Printing & Solutions Net sales							
Unaffiliated customers	Υ	80,515	Υ	81,692	\$	981,898	
Intersegment	•	-	'	-	Ψ	-	
Total	-	80,515		81,692		981,898	
Operating income		8,841		10,637		107,819	
Personal & Home							
Net sales		7.040	.,	0.750		00.613	
Unaffiliated customers	Y	7,348	Υ	6,759	\$	89,613	
Intersegment Total		7,348		6,759		89,613	
Operating income		461		353		5,628	
operating meeting						2,020	
Machinery & Solution							
Net sales Unaffiliated customers	Υ	47.074	V	20.027	ø	210.179	
Intersegment	Y	17,971	Υ	20,837	\$	219,168	
Total		17,971		20,837		219,168	
Operating income		1,994		3,227		24,322	
Network & Contents Net sales Unaffiliated customers Intersegment	Y	11,043 -	Υ	10,907	\$	134,672	
Total Operating income (loss)		11,043		10,907		134,672	
Operating income (loss)		(177)		(344)		(2,163)	
Others Net sales							
Unaffiliated customers	Υ	3,788	Υ	2,577	\$	46,197	
Intersegment		2,172		1,393		26,498	
Total		5,960		3,970		72,695	
Operating income		415		330		5,065	
Adjustment							
Net sales							
Unaffiliated customers	Y	(0.470)	Υ	- (4.000)	\$	- (26, 400)	
Intersegment Total		(2,172)		(1,393)		(26,498)	
Operating income (loss)		(1)		(1,393)		(15)	
epotating intollio (1000)		(1)				(13)	
Consolidated							
Net sales	V	100 600	V	100 770	ø	1 471 547	
Unaffiliated customers Intersegment	Y	120,666	Υ	122,773	\$	1,471,547	
Total		120,666		122,773		1,471,547	
Operating income		11,533		14,204		140,656	
		<u>,</u>		, -		,	

Note:

Note:

Main products in each business segment are as follows:

Printers, Multi-function printers, Electronic stationeries,

Printers, Multi-function printers, Electronic stationeries,

Personal & Home Home sewing machines

Machinery & Solution Industrial sewing machines, Machine tools Online karaoke, Contents distribution services Network & Contents Others Sales of products other than those above, and so forth