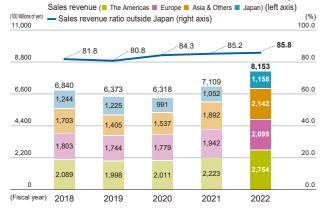
Financial and Non-Financial Highlights

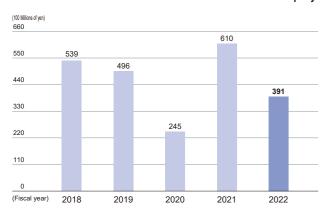
Financial Indicators

Sales Revenue / Sales Revenue Ratio Outside Japan



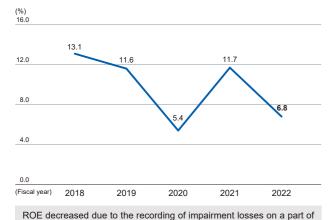
Sales revenue ratio outside Japan was high. Revenue increased due to positive FX effects and mainly steady sales in the P&S Business.

Profit for the Period Attributable to Owners of the Parent Company



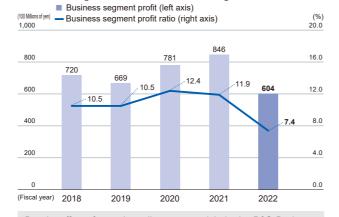
Profit decreased due to the recording of impairment losses on a part of goodwill in the Domino Business, among other factors, in addition to a decline in business segment profit.

ROE



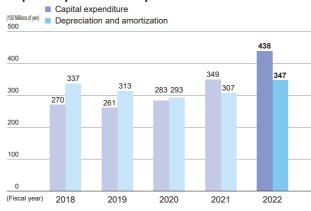
goodwill in the Domino Business, among other factors.

Business Segment Profit / Business Segment Profit Ratio



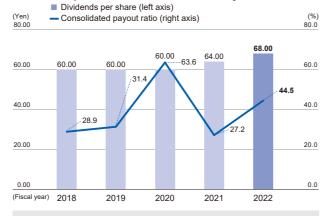
Despite effects from price adjustments mainly in the P&S Business, profit decreased due to factors such as changes in the sales ratio, an increase in SG&A, and soaring parts and materials costs.

Capital Expenditure / Depreciation and Amortization



As "prior investments for the future" established in our medium-term business strategy "CS B2024," we have mainly invested in production equipment and other areas.

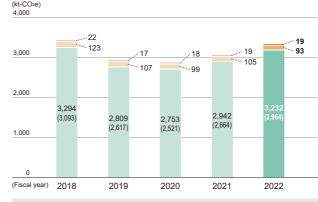
Dividends per Share / Consolidated Payout Ratio



A dividend per share of 68 yen was instituted, up 4 yen from the previous fiscal year

Non-financial Indicators

CO₂ Emissions (Scopes 1, 2, and 3)

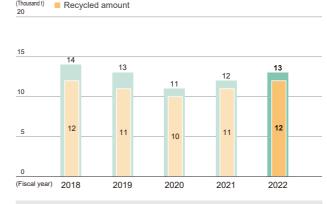


■ Scope 1 ■ Scope 2 ■ Scope 3 () shows C1, 11, and 12

The FY2030 medium-term target for CO₂ emissions is 70,149t-CO₂e, a 65% reduction from FY2015 for Scopes 1 and 2, and 2,096,057t-CO2e, a 30% reduction for Scope 3 (C 1, 11, 12).

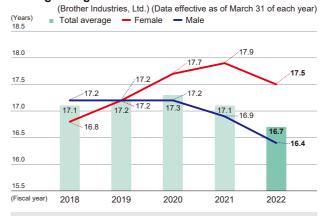
Amount of Production Waste / Amount of Recycling

Amount of production waste



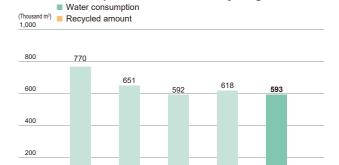
In FY2022, the amount of production waste directly related to products at the Brother Group's main business sites was 12,990t, of which 11,803t was recycled.

Average Length of Service*



The average length of service decreased due to an increase in the number of compulsory retirees and new hires; however, it is still higher than the national average of 12.3 years in the 2022 survey conducted by the Ministry of Health, Labour and Welfare.

Water Consumption / Amount of Recycling



In FY2022, the amount of water intake in the Brother Group's main business sites was 593,206m3 (the amount directly related to products), of which 5,385m3 was recycled.

2020

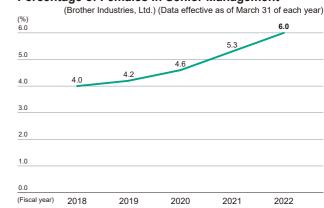
3.0

Percentage of Females in Senior Management

. 0.4

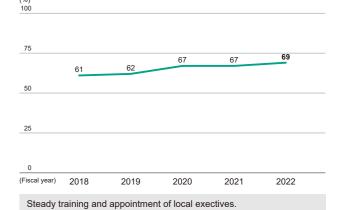
2019

0.3



The number of female employees is 20% of the total. The number of female managers has steadily increased as a result of setting a target number of female managers in the Brother Industries Action Plan and implementing various measures to encourage career development.

Ratio of Local Executives to Total Local Employees in Overseas Subsidiaries* (Data effective as of June 1 of each year)



* Local executives of Domino Printing Sciences PLC and affiliated companies are excluded because

they are all foreign nationals.

Financial Section

Introduction

Message from the President

Value Creation

The Story of Brother's Value Creation

Management Strategy

Strengthening Management | Corporate Governance Financial Section Stock Information Stock I

11-Year Data

(Millions of yen)

		JGAA	AP .		IFRS Reference Values				IFRS			
	FY2012	FY2013	FY2014	FY2015	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022
Operating results												
Revenue / Net sales	516,066	616,834	707,237	745,888	682,119	641,185	712,997	683,972	637,259	631,812	710,938	815,269
Cost of sales	300,006	349,014	389,831	400,328	400,023	368,016	412,211	391,893	354,987	345,209	403,614	495,681
Gross profit	216,060	267,819	317,406	345,559	282,095	273,169	300,786	292,079	282,272	286,602	307,324	319,587
Selling, general, and administrative												·
expenses	186,284	224,518	259,864	298,282	227,161	212,410	223,557	220,105	215,330	208,526	222,771	259,183
Business segment profit	_	_	_	_	54,934	60,759	77,229	71,973	66,942	78,076	84,552	60,404
Business segment profit ratio (%)	_	_	_	_	8.1	9.5	10.8	10.5	10.5	12.4	11.9	7.4
Operating profit	29,775	43,301	57,541	47,276	58,640	59,152	68,672	71,925	67,329	42,731	85,501	55,378
Operating profit ratio (%)	5.8	7.0	8.1	6.3	8.6	9.2	9.6	10.5	10.6	6.8	12.0	6.8
Ordinary profit	23,144	35,613	51,557	48,611	_	_	_	_	_	_	_	_
Profit before income taxes	27,946	33,527	65,399	49,346	57,192	61,257	69,669	72,274	67,046	42,944	86,429	56,953
Profit for the year	17,857	19,876	53,769	31,445	41,610	47,440	50,472	54,177	49,699	24,659	61,515	39,086
Profit for the year attributable to owners	17,826	19,220	53,969	31,017	41,238	47,242	50,020	53,902	49,566	24,520	61,030	39,082
of the parent company Depreciation	24,476	27,613	28,205	34,341	34,934	33,811	34,141	33,674	31,270	29,279	30,714	34,655
Capital expenditures	30,237	34,858	34,064	39,976	41,469	28,644	33,993	27,030	26,141	28,266	34,901	43,839
Research and development expenses	37,514	40,137	42,523	46,017	44,639	42,547	45,649	43,259	42,811	43,080	43,818	45,385
Debt to equity ratio (Times)	0.07	0.05	0.04	0.49	0.48	0.40	0.29	0.23	0.25	0.12	0.07	0.06
Debt to equity fails (Times)	0.07	0.03	0.04	0.49	0.40	0.40	0.29	0.23	0.23	0.12	0.01	0.00
Financial position												
Total assets	421,494	469,973	567,230	667,811	675,301	674,107	708,278	708,604	731,472	743,896	811,149	850,486
Equity attributable to owners of the parent company / Net assets	278,769	308,310	367,284	339,722	333,440	345,061	395,514	424,759	428,520	483,050	561,146	596,619
Ratio of owners' equity to gross assets	62.4	62.0	61.7	48.2	49.4	51.2	55.8	59.9	58.6	64.9	69.2	70.2
/ Equity ratio (%) Interest-bearing debt	19,224	14,366	15,481	158,440	158,487	137,592	116,446	96,792	107,012	57,458	40,827	37,423
interest-bearing debt	19,224	14,300	15,461	130,440	130,407	137,392	110,440	90,792	107,012	37,436	40,027	31,423
Cash flows												
Net cash provided by operating activities	32,734	55,019	58,021	49,241	51,304	99,155	81,817	73,280	87,748	109,265	72,254	14,432
Net cash used in investing activities	(41,771)	(39,099)	(15,326)	(215,091)	(216,997)	(23,271)	(37,090)	(22,624)	(27,955)	(25,080)	(40,781)	(32,198)
Net cash used in financing activities	(6,413)	(13,433)	(18,451)	134,317	134,317	(30,389)	(34,551)	(39,040)	(14,916)	(74,038)	(65,191)	(36,638)
Cash and cash equivalents at the end of the year	55,059	68,934	104,732	66,690	67,387	112,032	121,384	131,152	168,422	191,002	167,915	119,042
Information per share												
Owners' equity per share (Yen)	985.85	1,097.01	1,348.69	1,240.77	1,284.27	1,328.97	1,523.09	1,635.22	1,649.22	1,858.28	2,170.46	2,334.34
Basic earnings per share for the year (Yen)	66.65	72.2	206.68	119.47	158.83	181.96	192.63	207.54	190.80	94.36	234.89	152.67
Diluted earnings per share for the year	66.54	72.06	206.24	119.19	158.47	181.46	192.08	206.90	190.21	94.07	234.18	152.22
(Yen)												
Price-earnings ratio (Times)	14.8	20.0	9.3	10.8	8.1	12.8	12.8	9.9	8.7	26.0	9.5	13.0
Dividend per share (Yen)	24	24	30	36	36	42	54	60	60	60	64	68
Consolidated payout ratio (%)	36.0	33.2	14.5	30.1	22.7	23.1	28.0	28.9	31.4	63.6	27.2	44.5
Profitability												
Return on equity (ROE) (%)	7.2	6.9	16.8	9.2	12.1	13.9	13.5	13.1	11.6	5.4	11.7	6.8
Return on assets (ROA) (%)	4.5	4.3	10.4	5.0	6.7	7.0	7.2	7.6	6.9	3.3	7.8	4.7
Major Non-Financial Indicators												
Number of Group employees	31,694	33,118	34,988	36,307	36,379	36,929	38,628	37,769	37,697	38,741	41,215	41,653

Notes Consolidated financial statements are prepared in accordance with the Japanese Generally Accepted Accounting Principles (JGAAP) for the fiscal years ended March 2016 and earlier and with the International Financial Reporting Standards (IFRS) for the fiscal years ended March 2017 and thereafter. Values based on IFRS are additionally stated as references for the year ended March 2016.

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Financial Section

(100 Millions of yen)

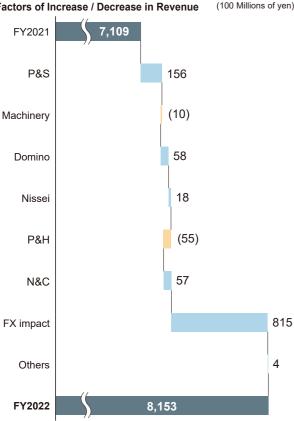
Financial Review

Performance in FY2022, the Year ended March

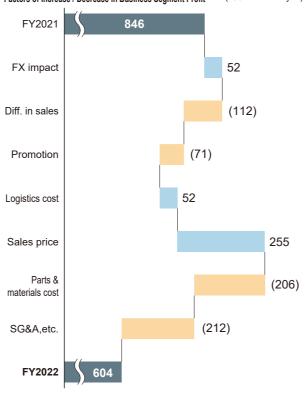
In FY2022, while the impact of COVID-19 on economic activity was lessening, the economic outlook remained uncertain due to factors such as the protracted crisis in Ukraine, soaring prices for parts and materials and energy, and rising inflation worldwide

With regard to the consolidated business results of the Brother Group for FY2022, the P&S Business saw an increase in revenue in the printing market as the sales of product units performed well due to positive FX effects and the easing of supply constraints caused by shortage of parts and materials, despite a slowdown in demand associated with remote work as the new work style with COVID-19 became more established. Sales of industrial equipment in the Machinery Business increased due to firm demand from the automobile and general machinery market, despite the impact of supply constraints caused by parts and materials shortages. Sales revenue of industrial sewing machines was at the same level as the previous fiscal year due to positive FX effects, despite a decrease in demand for capital investment in apparel for the Asian market. The Domino Business achieved an increase in revenue mainly due to steady sales of consumable goods. In the Nissei Business, revenue increased as capital investment demand grew in response to expanding needs for factory automation, etc. In the P&H Business, although the stay-athome demands for household sewing machines settled. revenue was at the same level as the previous fiscal year due to positive FX effects. In the N&C Business, sales in the domestic karaoke market increased due to a recovery in the number of customers following the easing of movement





(100 Millions of yen) Factors of Increase / Decrease in Business Segment Profit



As a result of these factors, sales revenue increased 14.7% year-on-year to 815,269 million yen. On the other hand, business segment profit decreased 28.6% year-on-year to 60,404 million yen, mainly due to factors in the P&S Business such as the lower gross profit caused by a change in the sales ratio of hardware and consumables, increases in SG&A expenses, as well as a surge in parts and materials costs. despite effects from price adjustments. Operating profit decreased 35.2% year-on-year to 55,378 million yen, and profit for the fiscal year attributable to owners of the parent company decreased 36.0% year-on-year to 39,082 million yen, mainly as a result of recording an impairment loss on a part of goodwill in the Domino Business, despite a gain on the sale of fixed

Analysis of Financial Position

Cash and cash equivalents decreased by 48,872 million yen, while trade and other receivables and inventories increased by 20,575 million yen and 52,549 million yen, respectively. As a result, total assets were 850,486 million yen, an increase of 39,336 million yen compared to the end of FY2021.

Corporate bonds and borrowings decreased due to the repayment of loans and other factors, while trade and other payables increased, and as a result, total liabilities were 253,806 million yen, an increase of 3,868 million yen compared to the end of FY2021.

Total equity increased by 35,468 million yen compared to the end of FY2021 to 596,680 million yen, mainly due to an increase in retained earnings from profit attributable to owners of the parent company and an increase in exchange differences on translating foreign operations.

Statement of Financial Position (Excerpt)

(100 Millions of yen)

	End of FY2021	End of FY2022	Change
Current assets	4,767	5,117	350
Cash & cash equivalents	1,679	1,190	(489)
Inventories	1,696	2,221	526
Non-current assets	3,344	3,387	43
Total liabilities	2,499	2,538	39
Interest-bearing debt	408	374	(34)
Equity attributable to owners of the parent company	5,611	5,966	355
Total assets	8,111	8,505	393

Analysis of Cash Flows

Cash Flow Analysis

Cash and cash equivalents at the end of FY2022 were 119.042 million yen, a decrease of 48,872 million yen compared to the end of FY2021, as a result of a 14,432 million yen increase inflows from operating activities, a 32,198 million yen decrease from investing activities, and a 36,638 million yen decrease from financing activities.

Cash Flows Provided by Operating Activities

Cash flows provided by operating activities were 14,432 million yen. This was mainly caused by a decrease in funds of 54,203 million yen due to a decrease in working capital, and a decrease in funds of 35,304 million yen due to income taxes paid, despite an increase in funds as a result of 56,953 million yen in profit before income taxes, and increases in assets from non-monetary losses including depreciation and amortization of 42,575 million yen.

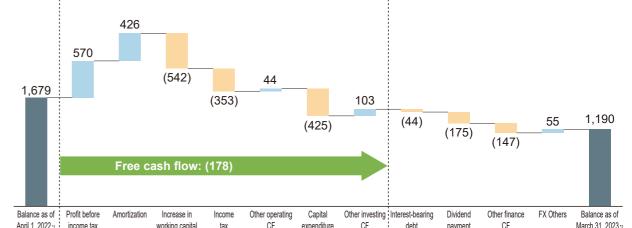
Cash Flows from Investing Activities

Cash flows used in investing activities were 32,198 million yen mainly due to purchases of property, plant and equipment of 31,191 million yen and purchases of intangible assets of 11,291 million yen, despite the proceeds from sales of investment properties of 6,500 million yen.

Cash Flows from Financing Activities

Cash flows used in financing activities were 36,638 million yen mainly due to the repayment of long-term borrowings of 19,997 million yen, the repayment of lease obligations of 7,690 million yen, the payment of dividends of 17,510 million yen, and the acquisition of treasury stock of 7,003 million yen, despite proceeds from short-term borrowings of 15,571 million yen.





^{*1} Cash and cash equivalents at the beginning of FY2022

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^{*2} Cash and cash equivalents at the end of FY2022

Consolidated Financial Statements

Consolidated Statement of Financial Position

Consolidated Statement of Financial		(Millions of yen)
	FY2021 (As of March 31, 2022)	FY2022 (As of March 31, 2023)
		, , ,
Assets		
Current assets		
Cash and cash equivalents	167,915	119,042
Trade and other receivables	102,685	123,260
Other financial assets	11,419	10,867
Inventories	169,583	222,133
Other current assets	24,843	36,441
Subtotal	476,447	511,746
Non-current assets classified as held for sale	297	-
Total current assets	476,745	511,746
Non-current assets		
Property, plant and equipment	117,127	128,496
Right-of-use assets	21,136	25,002
Investment property	7,858	6,217
Goodwill and intangible assets	121,689	114,220
Investments accounted for using the equity method	1,862	2,006
Other financial assets	33,389	29,497
Deferred tax assets	21,261	20,818
Other non-current assets	10,078	12,480
Total non-current assets	334,404	338,740
Total assets	811,149	850,486

(Millions of yen)

	FY2021	(Millions of yen)
	(As of March 31, 2022)	(As of March 31, 2023)
Liabilities and Equity		
Liabilities		
Current liabilities		
Trade and other payables	71,247	82,755
Bonds and borrowings	20,121	36,823
Other financial liabilities	9,517	9,387
Income tax payables	14,084	5,472
Provisions	3,211	4,031
Contract liabilities	7,807	6,556
Other current liabilities	53,516	56,249
Total current liabilities	179,506	201,276
Non-current liabilities		
Bonds and borrowings	20,705	600
Other financial liabilities	20,379	23,105
Retirement benefits liabilities	16,366	14,997
Provisions	2,972	3,593
Deferred tax liabilities	7,207	7,055
Contract liabilities	1,600	2,049
Other non-current liabilities	1,197	1,127
Total non-current liabilities	70,431	52,529
Total liabilities	249,937	253,806
Equity		
Capital stock	19,209	19,209
Capital surplus	17,866	17,849
Retained earnings	554,910	568,055
Treasury stock	(5,428)	(3,533)
Other components of equity	(25,411)	(4,962)
Equity attributable to owners of the parent company	561,146	596,619
Non-controlling interests	65	60
Total equity	561,211	596,680
Total equity and liabilities	811,149	850,486

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Consolidated Financial Statements

Consolidated Statement of Income

		(Millions of yen)
	FY2021 (Year ended March 31, 2022)	FY2022 (Year ended March 31, 2023)
Revenue	710,938	815,269
Cost of sales	(403,614)	(495,681)
Gross profit	307,324	319,587
Selling, general and administrative expenses	(222,771)	(259,183)
Other income	5,621	9,544
Other expenses	(4,672)	(14,570)
Operating profit	85,501	55,378
Finance income	4,079	6,306
Finance expenses	(3,338)	(4,983)
Share of profit / (loss) of investments accounted for using the equity method	186	251
Profit before income taxes	86,429	56,953
Income tax expenses	(24,914)	(17,866)
Profit for the year	61,515	39,086
Profit for the year attributable to:		
Owners of the parent company	61,030	39,082
Non-controlling interests	484	4
Profit for the year	61,515	39,086
Earnings per share		
Basic earnings per share (Yen)	234.89	152.67
Diluted earnings per share (Yen)	234.18	152.22

Consolidated Statement of Comprehensive Income

		(Millions of yen
	FY2021 (Year ended March 31, 2022)	FY2022 (Year ended March 31, 2023)
Profit for the year	61,515	39,086
Other comprehensive income, net of income tax		
Items that will not be reclassified subsequently to profit or loss		
Gains / (Losses) on investments in equity instruments designated as FVTOCI	(3,234)	(950)
Remeasurement of the net defined benefit liability (asset)	3,831	1,314
Share of other comprehensive income of investments accounted for using the equity method	(0)	(0)
Total of items that will not be reclassified subsequently to profit or loss	597	363
Items that may be reclassified subsequently to profit or loss		
Exchange differences on translating foreign operations	35,622	20,449
Total of items that may be reclassified subsequently to profit or loss	35,622	20,449
Other comprehensive income for the year, net of income tax	36,219	20,813
Comprehensive income for the year	97,734	59,900
Comprehensive income for the year attributable to:		
Owners of the parent company	97,231	59,896
Non-controlling interests	503	3
Comprehensive income for the year	97,734	59,900

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Consolidated Financial Statements

Consolidated Statement of Changes in Equity

FY2021 (Year Ended March 31, 2022)

										(Mill	ions of yen
	Equity attributable to owners of the parent company									_	
					Otl	her compo	nents of equi	ty			
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Exchange differences on translating foreign operations	Gains / (losses) on investments in equity instruments designated as FVTOCI	Remeasurement of the net defined benefit liability (asset)	Total	Total	Non-controlling interests	Total equity
Balance as of April 1, 2021	19,209	17,652	509,662	(2,477)	(60,998)	_	_	(60,998)	483,050	16,657	499,707
Profit for the year	_	_	61,030	_	_	_	_	_	61,030	484	61,515
Other comprehensive income / (loss)	_	_	_	_	35,586	(3,216)	3,830	36,200	36,200	18	36,219
Total comprehensive income / (loss) for the year	_	_	61,030	_	35,586	(3,216)	3,830	36,200	97,231	503	97,734
Acquisition of treasury stock	_	_	_	(3,009)	_	_	_	_	(3,009)	_	(3,009)
Disposal of treasury stock	_	(54)	_	57	_	_	_	_	3	_	3
Dividends paid	_	_	(16,397)	_	_	_	_	_	(16,397)	(249)	(16,647)
Share-based payment transaction	_	117	_	_	_	_	_	_	117	_	117
Changes in ownership interest in subsidiaries	_	149	_	_	_	_	_	_	149	(16,845)	(16,695)
Reclassification to retained earnings	_	_	614	_	_	3,216	(3,830)	(614)	_	_	_
Total transactions with owners	_	213	(15,783)	(2,951)	_	3,216	(3,830)	(614)	(19,135)	(17,094)	(36,230)
Balance as of March 31, 2022	19,209	17,866	554,910	(5,428)	(25,411)	_	_	(25,411)	561,146	65	561,211

FY2022 (Year Ended March 31, 2023)

(Millions of ven)	

										(IVIIII)	ons or yen
			Equity at	tributable to	o owners of	the parent	company				
					Oth	ner compo	nents of equi	ty		_	
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Exchange differences on translating foreign operations	Gains / (losses) on investments in equity instruments designated as FVTOCI	Remeasurement of the net defined benefit liability (asset)	Total	Total	Non-controlling interests	Total equity
Balance as of April 1, 2022	19,209	17,866	554,910	(5,428)	(25,411)	-	-	(25,411)	561,146	65	561,211
Profit for the year	-	-	39,082	-	-	-	-	-	39,082	4	39,086
Other comprehensive income / (loss)	-	-	_	_	20,449	(950)	1,314	20,813	20,813	(0)	20,813
Total comprehensive income / (loss) for the year	-	-	39,082	-	20,449	(950)	1,314	20,813	59,896	3	59,900
Acquisition of treasury stock	-	-	-	(7,022)	-	-	-	-	(7,022)	-	(7,022)
Disposal of treasury stock	-	(112)	(51)	163	-	-	-	-	0	-	0
Cancellation of treasury stock	-	(149)	(8,740)	8,889	-	-	-	-	-	-	-
Dividends paid	-	-	(17,510)	-	-	-	-	-	(17,510)	(7)	(17,518)
Share-based payment transaction	-	244	-	(136)	-	-	-	-	108	-	108
Changes in ownership interest in subsidiaries	-	-	-	-	-	-	-	-	-	-	-
Reclassification to retained earnings	-	-	364	-	-	950	(1,314)	(364)	-	-	-
Total transactions with owners	-	(17)	(25,937)	1,895	-	950	(1,314)	(364)	(24,423)	(7)	(24,431)
Balance as of March 31, 2023	19,209	17,849	568,055	(3,533)	(4,962)	-	-	(4,962)	596,619	60	596,680

Consolidated Statement of Cash Flows

	E)/0004	(Millions o
	FY2021 (Year ended	FY2022 (Year ended
	March 31, 2022)	March 31, 2023)
Cash flows from operating activities		
Profit before income taxes	86,429	56,953
Depreciation and amortization	38,700	42,575
Impairment losses	2,123	11,063
Finance expenses / (income)	(740)	(1,323)
Share of (profit) / loss of investments accounted for using the equity method	(186)	(251)
Losses / (gains) on sale or disposal of fixed assets	670	(4,514)
Decrease / (increase) in trade and other receivables	(2,954)	(16,125)
Decrease / (increase) in inventories	(37,964)	(44,252)
Increase / (decrease) in trade and other payables	12,450	6,174
Decrease / (increase) in retirement benefit assets	(1,748)	(1,735)
Increase / (decrease) in retirement benefit liabilities	(3,646)	(2,103)
Other	2,562	1,636
Subtotal		
	95,695	48,097
Interest received	1,231	2,222
Dividends received	330	402
Interest paid	(756)	(984)
Income taxes paid	(24,245)	(35,304)
Net cash provided by operating activities	72,254	14,432
Cash flows from investing activities		
Purchases of property, plant and equipment	(26,606)	(31,191)
Proceeds from sales of property, plant and equipment	1,019	759
Purchases of intangible assets	(9,236)	(11,291)
Proceeds from sales of investment properties	-	6,500
Purchases of investments in equity instruments	(1,244)	(1,059)
Proceeds from sales of investments in equity instruments	10	10
Purchases of investments in debt instruments	(9,297)	(3,251)
Proceeds from sales or redemption of investments in debt instruments	5,880	7,695
Other	(1,305)	(370)
Net cash used in investing activities	(40,781)	(32,198)
Cash flows from financing activities		
Proceeds from short-term borrowings	_	15,571
Proceeds from long-term borrowings	200	_
Repayment of long-term borrowings	(20,197)	(19,997)
Repayment of lease obligations	(8,825)	(7,690)
Dividends paid	(16,397)	(17,510)
Payments for acquisition of interests in subsidiaries from non-controlling	, ,	(,6.6)
interests	(16,715)	_
Purchase of treasury stock	(3,005)	(7,003)
Dividends paid to non-controlling interests	(249)	(8)
Other	(0)	0
Net cash used in financing activities	(65,191)	(36,638)
Effect of exchange rate changes on cash and cash equivalents	10,630	5,531
Net increase / (decrease) in cash and cash equivalents	(23,087)	(48,872)
Cash and cash equivalents at the beginning of the year	191,002	167,915
Cash and cash equivalents at the end of the year	167,915	119,042

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